STUDENTS' COUNCIL LATE ADDITIONS

Tuesday April 2nd, 2013 Telus 134

LATE ADDITIONS (SC 2012-25)

2012-25/1 SPEAKER'S BUSINESS

2012-25/2 PRESENTATIONS

2012-25/2c The SU's Budget – Presented by Andy Cheema, VP Operations and Finance.

Sponsored by Andy Cheema, VP Operations and Finance.

Abstract:

This presentation is intended to outline the Students' Union's proposed 2013-2014 operating and capital budgets. Key budget drivers and changes will be discussed for Council's information as the motion to approve the budget is

tabled.

2012-25/2d The Third First Annual Gateway Students' Council Awards- Sponsored by

Councillor Gensler.

Abstract:

It's that time of year again. The Gateway would be honoured to present a whole slew of awards recognizing outstanding achievement in the field of hackery, including the coveted Craig A. Turner Award for Outstanding Achievement in the Field of Hackery. The other awards will be kept secret until the ceremony. Who will take home a third horrific Craig Turner mask? Who will take home a trophy made out of pop cans assembled five minutes before showtime? All will

be revealed!

2012-25/2e Title: Time for Change: The SU Logo Needs a Facelift

Abstract: Green and Gold is so 2008. If we are to stay current with the student

body the SU logo needs to be revamped.

2012-25/3 EXECUTIVE COMMITTEE REPORT

2012-25/4 BOARD AND COMMITTEE REPORTS

2012-25/5 QUESTION PERIOD

2012-25/6 BOARD AND COMMITTEE BUSINESS

2012-25/6d CHEEMA/SMITH MOVE THAT Students' Council, upon the recommendation

of the Budget and Finance Committee, approve the 2013-2014 Operating and

Capital budget.

Please see document LA 12-25.01

2012-25/6e CHEEMA/CRONE MOVE THAT Students' Council, upon the

recommendation of the Grant Allocation Committee, approve the 2013-2014

Access Fund budget.

2012-25/6f KHINDA MOVES THAT on the recommendation of the Policy Committee

Students' Council renew the Deferred Maintenance policy, which will expire in

2014.

Please see document LA 12-25.02

2012-25/7 GENERAL ORDERS

2012-25/7b CHEEMA MOVES THAT Students' Council approve the financing strategy for

the SUB Renovation, as outlined; authorize collection of a fee beginning in September 2014, as per the 2012 referendum question; and authorize the Executive Committee to proceed with obtaining financing for the project in an

amount not to exceed 13 million dollars.

Please see document LA 12-25.03

2012-25/7a YAMAGISHI/SUMAR MOVE THAT Students' Council approve Bill #27 in

second reading based on the following principles. The Social and Environmental Responsibility Committee (SERC) will become a subcommittee of the Students' Union Executive Committee. The terms of reference will be annually reported to

Students' Council. Reports will be provided to Council every trimester.

Please see document LA 12-25.04

2012-25/8 INFORMATION ITEMS

2012-25/8c Faculty Association Task Force Report

2012-25/8d Board Strategic Planning Preparations

Please see document LA 12-25.05

2012-25/8e Petros Kusmu, VP External- Report

Please see document LA 12-25.06

2012-25/8f Brent Kelly, BoG Rep- Report

Please see document LA 12-25.07

UNIVERSITY OF ALBERTA STUDENTS' UNION 2013/14 OPERATING. CAPITAL & NON-DEDICATED RESERVES BUDGET

Dept #	Department Name	Revenue	Expenditures	Net
400	General Administration	\$2,589,481	\$479,971	\$2,109,511
402	Office Administration	\$22,930	\$765,515	(\$742,585)
411	Facilities & Operations	\$1,538,848	\$1,226,327	\$312,521
425	Research/Advocacy		\$221,487	(\$221,487)
500	President		\$39,804	(\$39,804)
501	Executive Support	\$60,000	\$117,056	(\$57,056
502	Governance		\$85,366	(\$85,366)
505	Students' Council		\$76,094	(\$76,094
509	Elections & Referenda	\$1,050	\$54,810	(\$53,760
519	Academic Affairs		\$43,674	(\$43,674
520	Operations & Finance		\$40,038	(\$40,038
521	External Affairs		\$41,376	(\$41,376
523	Student Life		\$42,865	(\$42,865
528	CASA		\$70,375	(\$70,375
530	CAUS		\$55,930	(\$55,930
600	Services Manager	\$71,409	\$231,521	(\$160,112
605	SFAIC	\$63,530	\$207,333	(\$143,803
610	Ombudservice		\$50,148	(\$50,148
611	Centre for Student Development	\$198,138	\$278,688	(\$80,549
612	Peer Support Centre	ŕ	\$62,387	(\$62,387
616	InfoLink	\$89,851	\$316,617	(\$226,767
624	Student Crown Consises	¢100.000	¢251.000	(\$70.700
624	Student Group Services	\$180,820	\$251,609	(\$70,788
646	Safewalk	#21 500	\$47,610	(\$47,610
655	Sustain SU	\$21,500	\$73,739	(\$52,239)
640	Marketing	\$68,994	\$317,780	(\$248,786)
644	Handbook	\$98,975	\$65,137	\$33,838
011	Transcor	Ψ30,313	Ψ03,131	Ψ33,030
712	SUB Programming	\$20,629	\$19,234	\$1,395
713	Alternative Programming/SUKCP	\$106,000	\$171,524	(\$65,524)
714	WOW	\$112,250	\$192,571	(\$80,321)
765	Antifreeze	\$22,500	\$29,858	(\$7,358)
750	Dinwoodie Lounge	\$84,126	\$83,611	\$515
755	Myer Horowitz	\$301,625	\$288,396	\$13,229
		7001,000	7=77,007	4 : 2,===
800	SUBmart	\$657,359	\$590,359	\$67,000
810	SUBtitles			\$0
815	Print Centre	\$696,190	\$511,087	\$185,103
825	Post Office	\$464,982	\$440,469	\$24,513
832	RATT	\$801,729	\$706,237	\$95,492
834	Juicy	\$134,713	\$133,927	\$787
835	L'Express	\$836,388	\$765,616	\$70,773
836	Catering	\$335,565	\$222,008	\$113,557
837	Cram Dunk	\$300,061	\$279,265	\$20,797
841	Powerplant (Deweys)	\$357,846	\$357,604	\$243
	Operating Before Capital and Sponsorship	\$10,237,490	\$10,055,020	\$182,470
910	Capital Reserve - Inputted		\$152,470	(\$152,470
	Total Operating & Capital			\$30,000
900	Sponsorship Fund	\$80,000	\$80,000	\$0 #20,000
	Total Operating,Capital & Sponsorship			\$30,000
911	Contingency Reserve		\$30,000	(\$30.000
912	Project Reserve	\$50,000	\$50,000	\$0,000
913	Underperformance Reserve	\$30,000	+30,000	\$0
	Total Op., Capital, Spons. & Non Dedicated Reserve	\$10,367,490	\$10,367,490	(\$0
	Total Op., Capital, Sporis. & Nort Dedicated Reserve			
920/92	, , , ,	\$36.064		\$36.064
	Building/Tenant Reserve	\$36,064 \$234 478	\$234 479	\$36,064
940	Building/Tenant Reserve Golden Bear & Legacy Fund	\$234,478	\$234,478 \$264.079	\$36,064 \$0
940 941	Building/Tenant Reserve Golden Bear & Legacy Fund Campus Recreation		\$234,478 \$264,079	
940 941 945	Building/Tenant Reserve Golden Bear & Legacy Fund Campus Recreation Student Involvement Endowment Fund	\$234,478 \$264,079	\$264,079	\$0 \$0 \$0
940 941 945 960	Building/Tenant Reserve Golden Bear & Legacy Fund Campus Recreation Student Involvement Endowment Fund WUSC	\$234,478 \$264,079 \$26,735		\$0 \$0 \$0 \$1,374
940 941 945 960 976	Building/Tenant Reserve Golden Bear & Legacy Fund Campus Recreation Student Involvement Endowment Fund	\$234,478 \$264,079	\$264,079	\$0 \$0 \$0
940 941 945 960 976	Building/Tenant Reserve Golden Bear & Legacy Fund Campus Recreation Student Involvement Endowment Fund WUSC Studentcare	\$234,478 \$264,079 \$26,735 \$58,938	\$264,079 \$25,360	\$0 \$0 \$0 \$1,374 \$58,938

IV. DEFERRED MAINTENANCE

WHEREAS funding for routine building and systems preventive maintenance had been significantly cut back, resulting in a massive backlog of deferred maintenance;

WHEREAS the accumulation of significant deferred maintenance liability represents a failure of the government to adequately fund the operations of the University;

WHEREAS deferred maintenance reduces the quality of the undergraduate learning experience, the University's public image, and presents a potential health and safety hazard;

WHEREAS it is inappropriate for the University and the government to expect current and future undergraduates to fund the correction of historically deficient resource allocations:

BE IT RESOLVED THAT the Students' Union advocates to the provincial government for a one-time capital funding package to be delivered over a period of years to remedy the historically accumulated deferred maintenance liability;

BE IT FURTHER RESOLVED THAT the University of Alberta Students' Union advocates to the provincial government for the institution of an ongoing operational funding envelope to the University, designed to provide for adequate ongoing preventive maintenance;

BE IT FURTHER RESOLVED THAT the University of Alberta Students' Union advocates to the University to adequately prioritize preventative maintenance in future budgets; and

BE IT FURTHER RESOLVED THAT the University of Alberta Students' Union advocates to the University to follow construction practices that minimize future maintenance costs.

Version: March 19, 2013 Page 7 of 26

Do you support the creation of a dedicated fee to fund renovations to Students' Union facilities, subject to the following provisions?

- 1) The goals of the renovations shall be to:
 - a. minimize the environmental footprint of SU operations;
 - b. increase and improve the student services and club space;
 - c. create more meeting rooms for student groups; and
 - d. increase study, relaxation, and social space.
- 2) The fee would be assessed in each term to undergraduate students enrolled in at least one course for credit, subject to the following conditions:
 - a. The fee shall be \$9 per term in Fall and Winter Terms;
 - b. The fee shall be \$4.50 per term in Spring and Summer Terms;
- c. The fee shall be optional for students that are registered only in courses designated as offcampus and students that are registered only in courses at Augustana campus;
- d. The fee shall not be assessed until a Design Development Report is approved by Students' Council; and
- e. Undergraduate students would be unable to alter or rescind the fee as long as any debt incurred for renovations remains outstanding.
- 3) Upon the full repayment of all debt for renovations described in (1), Students' Council shall be empowered to cease collection of the fee. Should this not occur, fee revenues would be placed in a dedicated reserve to be spent only on major Students' Union renovations.

2013 -14 SUB Addition and Renovation **Financing Strategy**

Prepared for: Executive Committee, Budget and Finance Committee, and Students' Council

Prepared by: Andy Cheema, Vice-President, Operations and Finance

Marc Dumouchel, General Manager

Date: 28 March 2012

Summary

Two scenarios have been evaluated for financing the SUB Renovation project. These scenarios have been assessed for their short-term and long-term affordability, as demonstrated in the four attached analysis documents. Below, we explain how we developed this strategy.

The project budget is being updated, and will be provided to Council on Tuesday.

Action Required

Provide approval of the financing strategy options outlined; authorize collection of a fee beginning in September 2014; and authorize the Executive to proceed with obtaining financing for the project in an amount not exceeding 13 million dollars.

Specific contracts will be brought forward for Students' Council approval as required by bylaw on an ongoing basis. Operating contributions will be included in the annual budget proposed to Council.

Affordability Analysis

The overall affordability of the project was assessed using two financing scenarios, a commercial bank loan and an indirect government loan (in the latter scenario, the University would access funding from the Alberta Capital Finance Authority on the Students' Union's behalf). These scenarios were assessed for short-term affordability - that is, after accounting for capital fee revenue, what shortfall would the Students' Union need to fill from the operating budget? For context, the Students' Union currently sets aside approximately \$360-375,000 per year to service existing building-related debt and to place into long-term major capital reserves. With the existing debt being retired this year, that annual amount represents the baseline operating contribution that could be safely made to the project. Accordingly, Operating Budget 2013-2014 includes a \$360,000 contribution to the project.

The affordability analysis also takes a look at the long-term affordability of the project. Fee revenue increases by CPI and varies with enrolment changes. As these factors also drive SU growth, the overall proportion of the SU operating budget required to meet the operating contribution requirement can be expected to decline significantly over time.

The government loan scenario reduces risk and is our preferred option. It would allow us to secure a guaranteed long-term rate for the entire term of the loan. The rates indicated reflect current ACFA rates and trends. We see no reason that this scenario would not be the one we pursue; the University

has already given us informal notice that they would be willing to assist with ACFA funding, and our advocacy and external team have started conversations with government about our project.

The bank loan scenario represents a 'worst-case', backup option. It is more complicated. It is unclear whether we could obtain bank financing for the full term required; we would possibly be required to refinance at the 10 or 15 year point. With that in mind, we have been conservative on the expected interest rate; on a five-year commercial rate, our baseline would be 3.6%, not the 5.25% indicated.

However, that is a historically low rate, and any future refinancing would be expected to be at a higher rate. Significantly higher future rates are a risk, but could be expected to also mean higher than projected CPI increases in the fee and operational budget of the SU, partially offsetting the increasing rate: that is, we expect that the proportion of the SU operating budget required to service the loan should remain manageable under a bank loan scenario. (Lending rates tend to track inflation, as prime rates are key governmental tools for managing inflation.)

Finally, the bank loan scenario would require the use of internal SU reserves to provide partial funding of the project. The SU, in unrestricted and capital reserves, would be able to absorb this, although use of SIEF reserves would also be explored. In either case, the project would provide returns to the reserves equivalent to what would be expected if it were invested conservatively. It is also prudent to note, from a cash flow perspective, that the SU maintains a revolving \$650,000 credit facility for operating requirements; this would mitigate the risk arising from usage of reserves.

The bank loan scenario has one particular advantage, and that is the ability to negotiate pre-payment abilities.

Financial Impact Analysis

Lease Changes

The detailed estimates on lease changes are available for review by Councillors, but are not included here as negotiations with various parties continue. Providing our estimates in this document risks compromising our discussions with those parties.

The renovation project will necessitate a number of changes to lease arrangements, building operations, and impact SU businesses. This analysis attempts to quantify what that impact might look like, in three different scenarios.

Lease impacts include the freeing up of a food-court vendor bay and of the Juicy space, as our Juicy and Cram Dunk operations are refreshed, rebranded, and relocated to the lower level food vendor space. In addition, we are exploring converting the existing TravelCuts bay into two units. These changes provide the opportunity for increased lease revenue; the models provided reflect various configurations of how this might play out in the near future.

In the new lower level space, a new retail bay is created. We are budgeting a low-rate tenant in this space, as we hope the University Pharmacy moves to take that space. If they do not, we will be seeking a higher-rent tenant.

Reclaiming space from the Bookstore means that our net lease revenue from the Bookstore will go down. We do expect to increase rates on remaining Bookstore leases.

Financing Changes

Financing changes reflect the repayment of the existing loan and reallocation of Building Reserve contributions. The reallocation is discounted slightly from 75,000 to 60,000.

The reduction in reserve interest line is included to indicate that, ideally, reserves will not be used and, if they are (in the Bank Loan scenario), the expected revenue from reserves will not be reduced.

Operational Changes

Increasing the floor space and glazed surfaces of the building will increase nominal utility and cleaning costs to the Students' Union. (Utility usage increases will be mitigated significantly - possibly even eliminated on a net basis - by sustainability measures, but that may not affect how the SU is billed.) In addition, certain aspects of the project may require additional maintenance and cleaning work, reflected in the 'increased level of service' line.

Increased building usage will lead to changes to business performance, outside the normal trendlines. These are quantified in the next analysis document, but are included in the overall financial impact analysis.

The Overall Financial Impact of Renovation line outlines the range of expected financial outcomes from the renovation project, BEFORE the operating contributions required to service debt are factored in. The Net Renovation Impact lines indicate the expected range of net improvements to the overall operating budget AFTER financing costs are factored in.

Business Impact Analysis

This worksheet provides a greater level of detail on expected operational impacts. The assumptions are detailed on the worksheet, but a general description of the approach taken might be useful.

The key assumption is that the renovation will result in increased building usage. All previous renovations have demonstrated this; SUB has physically grown and evolved into a hub for a variety of student-focused programs and services. But how do we estimate that increase?

Our last renovation saw revenue growth that, on a percentage basis, matched almost precisely with the percentage growth in public-area seating. We have decided to use the growth in common area seating as a proxy for overall economic growth in the building, but have applied a range of modifiers to reflect somewhat diminishing returns. So, instead of expecting a 1:1 correlation of seating growth to usage (economic growth), we have modeled a range of rations, from 1:0.7 to 1:0.9.

We then took appropriate baseline revenue and profit data from each business (in some cases, five-year weighted data, in others, last actuals, as appropriate) and applied these growth rates to them. For each unit, we considered specific market or operating conditions and added usage modifiers and fixed number modifiers to reflect those considerations. Where we will be combining operations, we combined them for the analysis.

For each of these, analyses, we replicated the three-scenario option used in the Financial Impact Analysis, and fed the numbers from this analysis back into the larger Financial Impact Analysis.

Repayment Data

For completeness, we have included the monthly repayment data for each financing scenario.

2013/14 SUB Renovation: Affordability Analysis

To assess the affordability of the SUB Renovation project, two scenarios were considered.

The first scenario envisions obtaining financing from a commercial bank at prevailing rates.

The second scenario envisions the University securing financing from the Alberta Capital Finance Authority, and then re-lending that money to the Students' Union for the renovation project on the same terms.

In order to ensure that the financing was affordable, the allowable allocation baseline was determined to be the sum of expected fee revenue (considered in a historically-conservative framework) plus what could be derived from general operating funds (assumed to be \$360,000, representing savings on the just-repaid loan for the 2002 loan, plus an amount equal to the \$75,000 allocation to major capital that has been set aside for the last four years). This baseline reflects a cost that would have no effect on the overall program of the Students' Union; no money would need to be diverted from other purposes.

This affordability analysis does not include any discussion of the overall financial impacts of the project, but these are detailed in attached documents.

Table Descriptions

Financing Assumptions: This table outlines the key assumptions used in the analysis. Of particular note is the Enrolment escalator. The University's 20-year enrolment trend is of a 0.40% increase. Given recent budget news that may lead to short-term enrolment reductions, the enrolment escalator (used in calculating future fee revenues) has been set at 0. The 'op budget inflator' represents historical SU operating budget growth, mapped against enrolment and CPI changes; that is, in recent history, the SU has grown at 80% of the product of CPI and enrolment growth.

Loan Sensitivity Analysis: These tables demonstrate the range of costs associated with various loan amounts and interest rates. This is to provide contextual risk data to student councillors.

Fee Shortfall Sensitivity Analysis: Taking the expected loan amounts, a further sensitivity analysis showing the shortfall expected after fee revenue has been applied to the annual cost of financing. This represents the required operating contribution.

Affordability Over Time: This table charts how financing affordability is expected to change over time, based on revenue growth, CPI increases to the fee, etc.

Scenario 1: Bank Loan Plus Internal Loan

Financing Assumptions: Bank Loan

Loan Assumptions	
Renovation cost	\$13,000,000
Reserve contribution	\$0
Bank Loan amount	\$10,400,000
Base Assumed Interest rate	5.25%
Loan Term (years)	25
Monthly Payment with principal	\$83,603
Internal Loan amount	\$2,600,000
Internal Interest Rate	4.00%
Internal Loan Term (years)	25
Monthly Payment with principal	\$76,046
Fee and Demographic Assumptions	
Fee per term	\$9.00
Intersession Fee as % of regular fee	50.00%
Enrolment escalator	0.00%
CPI index	2.00%
Op budget inflator (X*cpi*enrol esc.)	80.00%

Under this scenario, the Students' Union would obtain a commercial loan for 80% of the cost of the project, and provide an 'internal loan' from reserves for 20% of the cost.

These loans would carry a 25 year term.

This scenario, in its' middle-case estimate, exceeds the baseline number by 2% or \$12,000, an amount that can be absorbed easily: It reflects only about 0.12% of operating expenditures. The worst case estimate is \$58,000 over the baseline; this would be a tougher amount to accommodate operationally, but still represents only 0.58% of the overall operating budget.

The Internal Loan interest rate is set high enough to be competitive with what a conservative investment strategy might be expected to return over the next five years.

Bank Loan Sensitivity Analys

Dank Loan Sensitivity	Allalysis									
	4.75%		5.00%		5.25%		5.50%		5.75%	
Loan Amount	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
\$9,400,000	\$53,591	\$643,092	\$54,951	\$659,418	\$56,329	\$675,951	\$57,724	\$692,691	\$59,136	\$709,632
\$9,900,000	\$56,442	\$677,299	\$57,874	\$694,493	\$59,326	\$711,906	\$60,795	\$729,536	\$62,282	\$747,378
\$10,400,000	\$59,292	\$711,506	\$60,797	\$729,568	\$62,322	\$747,861	\$63,865	\$766,381	\$65,427	\$785,125
\$10,900,000	\$62,143	\$745,714	\$63,720	\$764,644	\$65,318	\$783,816	\$66,936	\$803,226	\$68,573	\$822,871
\$11,400,000	\$64,993	\$779,921	\$66,643	\$799,719	\$68,314	\$819,771	\$70,006	\$840,072	\$71,718	\$860,618
	L	oan increment	\$500.000				Inte	rest increment	0.25%	

Internal Loan Sensitivity Analysis

internal Loan Generality Analysis											
	3.50%		3.75%		4.00%		4.25%		4.50%		
Loan Amount	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual		Annual	
\$1,600,000	\$8,010	\$96,120	\$8,226	\$98,713	\$8,445	\$101,345	\$8,668	\$104,014	\$8,893	\$106,720	
\$2,100,000	\$10,513	\$126,157	\$10,797	\$129,561	\$11,085	\$133,015	\$11,377	\$136,518	\$11,672	\$140,070	
\$2,600,000	\$13,016	\$156,195	\$13,367	\$160,409	\$13,724	\$164,685	\$14,085	\$169,022	\$14,452	\$173,420	
\$3,100,000	\$15,519	\$186,232	\$15,938	\$191,257	\$16,363	\$196,355	\$16,794	\$201,527	\$17,231	\$206,770	
\$3,600,000	\$18,022	\$216,269	\$18,509	\$222,105	\$19,002	\$228,026	\$19,503	\$234,031	\$20,010	\$240,120	
	1	oan increment	\$500,000				Inte	rest increment	0.25%		

Fee Shortfall Sensitivity Analysis - Bank Loan

ree Shortian Sensitivity Analysis	- Dalik Luali				
Bank Rate	4.75%	5.00%	5.25%	5.50%	5.75%
Internal Rate	3.50%	3.75%	4.00%	4.25%	4.50%
Annual Payment	\$867,701	\$889,977	\$912,546	\$935,403	\$958,545
Total Revenue	\$540,000	\$540,000	\$540,000	\$540,000	\$540,000
Shortfall	\$327,701	\$349,977	\$372,546	\$395,403	\$418,545
Apprx per student shortfall, per term	\$5.46	\$5.83	\$6.21	\$6.59	\$6.98

Affordability Over Time: Bank Loan

	Fall Enrolment	Winter Enrolment	Spring Enrolment	Summer Enrolment	Fee Amount	Total Revenue	Operating Contribution Req'd	Overall SU Non-capital Expenditures	Op Contr. as % of overall expenditures	Total financing as % of overall expenditures
Year 1	28,000	26,000	7,600	4,400	9.00	540,000	372,546	10,000,000	3.73%	9.13%
Year 2	28,000	26,000	7,600	4,400	9.18	550,800	361,746	10,160,000	3.56%	8.98%
Year 3	28,000	26,000	7,600	4,400	9.36	561,816	350,730	10,322,560	3.40%	8.84%
Year 4	28,000	26,000	7,600	4,400	9.55	573,052	339,494	10,487,721	3.24%	8.70%
Year 5	28,000	26,000	7,600	4,400	9.74	584,513	328,033	10,655,524	3.08%	8.56%
Year 6	28,000	26,000	7,600	4,400	9.94	596,204	316,343	10,826,013	2.92%	8.43%
Year 7	28,000	26,000	7,600	4,400	10.14	608,128	304,419	10,999,229	2.77%	8.30%
Year 8	28,000	26,000	7,600	4,400	10.34	620,290	292,256	11,175,217	2.62%	8.17%
Year 9	28,000	26,000	7,600	4,400	10.54	632,696	279,850	11,354,020	2.46%	8.04%
Year 10	28,000	26,000	7,600	4,400	10.76	645,350	267,196	11,535,685	2.32%	7.91%
Year 11	28,000	26,000	7,600	4,400	10.97	658,257	254,289	11,720,256	2.17%	7.79%
Year 12	28,000	26,000	7,600	4,400	11.19	671,422	241,124	11,907,780	2.02%	7.66%
Year 13	28,000	26,000	7,600	4,400	11.41	684,851	227,696	12,098,304	1.88%	7.54%
Year 14	28,000	26,000	7,600	4,400	11.64	698,548	213,999	12,291,877	1.74%	7.42%
Year 15	28,000	26,000	7,600	4,400	11.88	712,519	200,028	12,488,547	1.60%	7.31%
Year 16	28,000	26,000	7,600	4,400	12.11	726,769	185,777	12,688,364	1.46%	7.19%
Year 17	28,000	26,000	7,600	4,400	12.36	741,304	171,242	12,891,378	1.33%	7.08%
Year 18	28,000	26,000	7,600	4,400	12.60	756,130	156,416	13,097,640	1.19%	6.97%
Year 19	28,000	26,000	7,600	4,400	12.85	771,253	141,293	13,307,202	1.06%	6.86%
Year 20	28,000	26,000	7,600	4,400	13.11	786,678	125,868	13,520,117	0.93%	6.75%

Scenario 2: Alberta Capital Finance Authority Loan

Financing Assumptions: Government Loan

Loan Assumptions	
Renovation cost	\$13,000,000
Reserve contribution	\$0
Government Loan amount	\$13,000,000
Base Assumed Interest rate	3.20%
Loan Term (years)	20
Monthly Payment with principal	\$91,031
Fee and Demographic Assumptions	
Fee per term	\$9.00
Intersession Fee as % of regular fee	50.00%
Enrolment escalator	0.00%
CPI index	2.00%
Op budget inflator (X*cpi*enrol esc.)	80.00%

Under this scenario, the University would obtain financing from the Alberta Capital Finance Authority, and then re-lend this money to the Students' Union.

This loan would carry a 20 year term.

This is the more-affordable options, resulting in lower annual costs despite reducing the term of the financing. The catch is that, as opposed to Scenario 1, pre-payment options would be much more limited.

Government Loan Sensitivity Analysis

GOVERNMENT EC	an ochsitivit	y Allalysis								
	2.70%		2.95%		3.20%		3.45%		3.70%	
Loan Amount	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual	Monthly	Annual
\$12,000,000	\$64,764	\$777,168	\$66,252	\$795,021	\$67,760	\$813,114	\$69,287	\$831,447	\$70,835	\$850,017
\$12,500,000	\$67,463	\$809,550	\$69,012	\$828,147	\$70,583	\$846,994	\$72,174	\$866,091	\$73,786	\$885,434
\$13,000,000	\$70,161	\$841,932	\$71,773	\$861,273	\$73,406	\$880,874	\$75,061	\$900,734	\$76,738	\$920,852
\$13,500,000	\$72,860	\$874,314	\$74,533	\$894,399	\$76,229	\$914,754	\$77,948	\$935,378	\$79,689	\$956,269
\$14,000,000	\$75,558	\$906,696	\$77,294	\$927,525	\$79,053	\$948,634	\$80,835	\$970,021	\$82,641	\$991,686
L	oan increment		\$500,000			Inte	rest increment		0.25%	

Fee Shortfall Sensitivity Analysis - Government Loan

Rate	2.70%	2.95%	3.20%	3.45%	3.70%
Annual Payment	\$841,932	\$861,273	\$880,874	\$900,734	\$920,852
Total Revenue	\$540,000	\$540,000	\$540,000	\$540,000	\$540,000
Shortfall	\$301,932	\$321,273	\$340,874	\$360,734	\$380,852
Apprx per student shortfall, per term	\$5.03	\$5.35	\$5.68	\$6.01	\$6.35

Affordability Over Time: Government Loan

	Fall Enrolment	Winter Enrolment	Spring Enrolment	Summer Enrolment	Fee Amount	Total Revenue	Operating Contribution	Overall SU Non-capital	Op Contr. as % of overall	Total financing as % of overall
	Linomient	Linoinient	Linoiment	Linoiment			Req'd	Expenditures	expenditures	expenditures
Year 1	28,000	26,000	7,600	4,400	9.00	540,000	340,874	10,000,000	3.41%	8.81%
Year 2	28,000	26,000	7,600	4,400	9.18	550,800	330,074	10,160,000	3.25%	8.67%
Year 3	28,000	26,000	7,600	4,400	9.36	561,816	319,058	10,322,560	3.09%	8.53%
Year 4	28,000	26,000	7,600	4,400	9.55	573,052	307,822	10,487,721	2.94%	8.40%
Year 5	28,000	26,000	7,600	4,400	9.74	584,513	296,361	10,655,524	2.78%	8.27%
Year 6	28,000	26,000	7,600	4,400	9.94	596,204	284,670	10,826,013	2.63%	8.14%
Year 7	28,000	26,000	7,600	4,400	10.14	608,128	272,746	10,999,229	2.48%	8.01%
Year 8	28,000	26,000	7,600	4,400	10.34	620,290	260,584	11,175,217	2.33%	7.88%
Year 9	28,000	26,000	7,600	4,400	10.54	632,696	248,178	11,354,020	2.19%	7.76%
Year 10	28,000	26,000	7,600	4,400	10.76	645,350	235,524	11,535,685	2.04%	7.64%
Year 11	28,000	26,000	7,600	4,400	10.97	658,257	222,617	11,720,256	1.90%	7.52%
Year 12	28,000	26,000	7,600	4,400	11.19	671,422	209,452	11,907,780	1.76%	7.40%
Year 13	28,000	26,000	7,600	4,400	11.41	684,851	196,023	12,098,304	1.62%	7.28%
Year 14	28,000	26,000	7,600	4,400	11.64	698,548	182,326	12,291,877	1.48%	7.17%
Year 15	28,000	26,000	7,600	4,400	11.88	712,519	168,355	12,488,547	1.35%	7.05%
Year 16	28,000	26,000	7,600	4,400	12.11	726,769	154,105	12,688,364	1.21%	6.94%
Year 17	28,000	26,000	7,600	4,400	12.36	741,304	139,570	12,891,378	1.08%	6.83%
Year 18	28,000	26,000	7,600	4,400	12.60	756,130	124,744	13,097,640	0.95%	6.73%
Year 19	28,000	26,000	7,600	4,400	12.85	771,253	109,621	13,307,202	0.82%	6.62%
Year 20	28,000	26,000	7,600	4,400	13.11	786,678	94,196	13,520,117	0.70%	6.52%

2013/14 SUB Renovation: Financial Impact Analysis

SUB Renovation will directly result in a number of changes to lease arrangements, financing changes, and operational changes. This spreadsheet documents those changes. Supporting information and a more-detailed analysis of business impacts is provided as a separate analysis sheet.

A key assumption in this analysis is that it represents changes to existing arrangements. The numbers presented are differentials between doing nothing and proceeding with the renovation.

		Cons	servative			N	lid-range			o	ptimistic	
Lease Changes	Square Ft.	Lease Rate	Occ. charges	Revenue	Square Ft.	Lease Rate	Occ. charges	Revenue	Square Ft.	Lease Rate	Occ. charges	Revenue
TravelCuts Space												
Bookstore												
Juicy space												
CramDunk space												
New LL retail spaces												
Net Lease Changes				86,146				124,635				176,690
Financing Changes												
Savings from 2003 loan being paid off				300,000				300,000				300,000
Reduction in earned interest due to use of reserve				0				0				0
Conversion of Capital Fund Contributions to Loan Re	epayment			60,000				60,000				60,000
Net Financing Changes				360,000				360,000				360,000
Operational Changes												
Added Janitorial		Square Ft.	Cost/sq.ft.			Square Ft.	Cost/sq.ft.			Square Ft.	Cost/sq.ft.	
New (2100) and reclaimed (3200)		5300	4	-21,200		5300	4	-21,200		5300	4	-21,200
Increased level of service		0000	·	-25,000		0000	.1	-25,000		0000	<u>'l</u>	-25,000
Additional Utilities	-45,00						-35,000				-25,000	
Business Impacts (see separate assessment)		-40,00										-,
Net Revenue Impact, F & B Operations				8,118				17,007				26,471
Net Revenue Impact, SUBmart/SUBtitles Operati	ions			10,657				15,136				19,911
Net Revenue Impact, SUBprint Operations				8,661				12,330				16,431
Net Revenue Impact, Bookings				500				2,000				5,000
Net Operational Changes				-63,264				-34,727				-3,387
	ı			•	ı			,	l			<u> </u>
Overall Financial Impact of Renovation				382,881				449,908				533,303
Net Lease Changes + Net Financing Changes + Net Ope	erational Cha	naee		302,001				449,900				333,303
Net Lease Offainges + Net I mailtaing Offainges + Net Ope	erational Ona	ilges										
Scenario 1: Bank Loan												
Less: Operating Contribution Required				372,546				372,546				372,546
Net Renovation Impact				10,335				77,362				160,757
Scenario 2: Government Loan												
Less: Operating Contribution Required		340,874			340,874			D,874 340		340,874		
Net Renovation Impact				42,007				109,034				192,429
·				,				,				- ,

2013/14 SUB Renovation: Business Impact Analysis

How much will increased seating/space impact building usage (and thus operational revenues)?

Historically, food court revenue growth matched seat growth (on a percentage basis) at almost a 1:1 ratio following the 2002 expansion, although it took a few years for *per seat* revenues to recover.

Food court sales growth has stalled in the last three years, following 18 years of continuous growth. That growth was also fuelled by additional outlets being added from time to time, but has been remarkably linear. The recent stalling indicates increased competition, the end of an trend towards eating out rather than preparing lunches, and shifts in campus population centres and traffic. We assume that past growth came from organic growth of the campus population, increases in the rate at which campus members pay for meals, and success in competing for existing share; the underlying assumption is that the market is always 'saturated'.

Our assumption here is that, even at the high end, we will achieve a slightly lower seat-to-sales conversion rate on additional seating. These numbers are used as the baseline in the table below for calculating low, midrange, and high revenue impacts, modified per unit to account for additional factors.

Business Impact Analysis

Busi	nes	SII	npact Analysis			ı		
						Increase in Reve	nue Based or ding Usage	Increased
\vdash		\dashv		Baseline	%	Low	Mid-range	High
L'exp	ress	5				11.34%	14.4%	17.82%
		_	ual Data and Analysis					
		Rev	enue	840,061		95,263	120,969	149,699
	-	Gro	ss Profit	495,601	59.0%			
		Net	Profit	69,167	8.2%	7,844	9,960	12,326
		Net	Profit LT goal	88,206	10.5%	10,003	12,702	15,718
	- 1	Usa	ge Modifier		90.0%			
F	inal	Est	imate			9,355	11,879	14,70
Cram	Dun	k a	nd Juicy			11.34%	14.40%	17.829
C			ual Data and Analysis					
	-	_	enue	462,364		52,432	66,580	82,39
_	\rightarrow	_	ss Profit	10.475	0.007	4.500	1 0 1 0	0.40
-	\rightarrow	_	Profit	-13,475		-1,528	-1,940	-2,40
	\rightarrow		Profit LT goal	48,548	10.5%	5,505	6,991	8,65
			eptional Savings			9000	10000	1600
	-	_	Reduced staffing		00.006	8000	12000	16000
-	_		ge Modifier		90.0%	13,505	10 001	24,65 ⁻
+	ınaı	⊏St	imate			13,505	18,991	∠4,05
RATT	-					3.78%	4.80%	5.94%
		ovt.	ual Data and Analysis		<u> </u>	3.70%	7.00 70	3.3470
	Т		enue	820,707		31,023	39,394	48,750
-+	\rightarrow	_	ss Profit	485,671	59.2%	01,020	00,004	40,700
\dashv	_		Profit		11.6%	3,610	4,585	5,674
	\rightarrow		Profit Minimum LT goa	· · · · ·	10.5%	3,257	4,136	5,119
	_		eptional Savings/Costs	· · · · · ·		-, -	,	
			Staff Increase			-18000	-18000	-18000
		Usa	ge Modifier		30.0%			
F			imate			-14,743	-13,864	-12,88
SUBt	itles	/SU	Bmart			12.6%	16%	19.8%
	- 1	Rev	enue	696,813		4,390	5,575	6,898
		Gro	ss Profit	357,433	51.3%			
	- I	Net	Profit	29,075	4.2%	1,294	1,644	2,03
		Net	Profit Minimum LT goa	73,165	10.5%	3,257	4,136	5,119
		Exc	eptional Savings/Costs	i				
	_		Bring Expenditures in L	ine		7,400	11,000	14,792
		Usa	ge Modifier		100.0%			
		Dec	line Modifier (absolute)		5.0%			
F	inal	Est	imate			10,657	15,136	19,91
	_							
		_				<u> </u>		
Post	Offic	се		Assume no change;	modest	volume based grov	vth balancing	general long
OLID		\dashv						
SUBp	orint	_				14 400/	18.4%	22.770/
				702 476		14.49%		22.77%
+			enue Coursepack	703,476 301,888		37,058 -21,132	52,760 -21,132	70,309 -21,132
-	-	_	•	401,588		58,190	73,892	91,442
+	-1,		Other ss Profit	497,982		30,190	70,032	31,442
	_		Profit	223,286		11,762	16,746	22,316
	\rightarrow		Profit Minimum LT goa			5,559	7,914	10,546
\dashv	7			,.2		1,100	,	-,
+	1	Usa	ge Modifier		115.00			
\dashv	\rightarrow		line Modifier		93.00%			
F			imate			8,661	12,330	16,43
\top								
Total	of F	ina	l Estimates			27,436	44,473	62,813
		_						

Building Usage Increase - Sensitivity Analysis

		Increase in public seating			
		18.00%	20.00%	22.00%	
% of _	70.00%	12.60%	14.00%	15.40%	
increase	80.00%	14.40%	16.00%	17.60%	
utilized —	90.00%	16.20%	18.00%	19.80%	

L'express Analysis Notes

Baseline is based on a 5-year weighted average. Catering revenues are not included.

The Usage Modifier, at 90%, assumes that a new vendor will soak up some of the growth, plus a less-than 1:1 seats:revenue conversion rate.

The Final Estimate is based on a weighted projection of 30% historical Net Profit and 70% Net Profit LT Goal. (LT = Long-Term)

CramDunk/Juicy Analysis Notes

Baseline is based on a 5-year weighted average. Numbers for CD and Juicy are combined, reflecting that they will be merged as part of the renovation plan.

The Usage Modifier, at 90%, assumes that a new vendor will soak up some of the growth, plus a less-than 1:1 seats:revenue conversion rate.

The reduced staffing line is conservative, given that we are moving from two locations that

The Final Estimate is based on a Net Profit LT Goal plus staff savings.

RATT Analysis Notes

Baseline is based on a 5-year weighted average.

The Usage Modifier, at 30%, recognizes that RATT will benefit from increased building traffic, but at a lower rate than food court operations.

Staffing costs in RATT are quite low, and the extra cost reflects an increased level of staffing. This would be expected to further increase gross revenue, but in the interests of being conservative, those additional revenues are not included here.

The Final Estimate is based on a $\,$ Net Profit LT Goal plus additional staff costs.

SUBtitles/SUBmart Analysis Notes

Baseline is based on latest combined full-year actuals for both units. This was done because the evolving course materials market required more-specific analysis - using a weighted average resulted in unrealistic revenue figures.

A Decline Modifier is added, and was estimated based on historical declines since 2008. This represents the decline in used books since 2008, but modified slightly to reflect that, as a percentage of the combined operation, the total overall revenue shift would be slower than when the units were operated independently.

The Usage Modifier is slightly higher than for food court operations, reflecting the lack of new competitors in the same market space, as well as the positive effect of increased visibility for SUBtitles.

Savings from expenditures are indicated due to the combining of two physical locations into one (creating additional savings) and were calculated by reducing overall non-COGS expenditures by 1 to 2% of revenue. This should be easily achievable, as the ultimate level (45%) is the same or higher than actual results in three of the previous five years - and that was while running two separate locations.

The Final Estimate is based on a Net Profit LT Goal plus the aforementioned expenditure savings. Net Profit LT Goal was used because the growth is only incremental, and should be easily absorbed by the existing cost structure.

SUBprint Analysis Notes

Baseline is based on latest full-year actuals. This was done because the evolving course materials market required more-specific analysis - using a weighted average resulted in unrealistic revenue figures. Coursepack-related revenue was split out from all Other revenue to assist in creating a more-nuanced projection.

A Decline Modifier is added and applied to Coursepack revenues. It is based on actual historical declines since 2008.

The Usage Modifier is applied only to Other revenues. It is set at a higher level to account for existing growth patterns (currently, about 10% per year) and expected increased volumes created by a vastly more consumer-friendly location.

Savings from expenditures are indicated due to the combining of two physical locations into one (creating additional savings) and were calculated by reducing overall non-COGS expenditures by 1 to 2% of revenue. This should be easily achievable, as the ultimate level (45%) is the same or higher than actual results in three of the previous five years - and that was while running two separate locations.

The Final Estimate is set at the midpoint between Net Profit and Net Profit Minimum LT Goal. This is because we expect to continue the high Net Profit returns for a few more years, but to eventually return to a more historically-stable 15% net profit when existing lease-free equipment needs to be replaced.

eriod	Principal payment	Cumulative principal payment	Interest payment	Cumulative interest payment	Principal balance
1	-\$16,822	-\$16,822	-\$45,500	-\$45,500	\$10,383,178
3	-\$16,895 -\$16,969	-\$33,717	-\$45,426 -\$45,352	-\$90,926 -\$136,279	\$10,366,283 \$10,349,314
4	-\$17,044	-\$50,686 -\$67,730	-\$45,278	-\$130,279	\$10,349,314
5	-\$17,118	-\$84,848	-\$45,204	-\$226,761	\$10,332,270
6	-\$17,193	-\$102,041	-\$45,129	-\$271,890	\$10,297,959
7	-\$17,268	-\$119,309	-\$45,054	-\$316,943	\$10,280,691
8	-\$17,344	-\$136,653	-\$44,978	-\$361,921	\$10,263,347
9	-\$17,420	-\$154,073	-\$44,902	-\$406,823	\$10,245,927
10	-\$17,496	-\$171,568	-\$44,826	-\$451,649	\$10,228,432
11	-\$17,572	-\$189,141	-\$44,749	-\$496,399	\$10,210,859
12	-\$17,649 -\$17,726	-\$206,790 -\$224,516	-\$44,673 -\$44,595	-\$541,071 -\$585,666	\$10,193,210 \$10,175,484
14	-\$17,720	-\$242,320	-\$44,518	-\$630,184	\$10,173,484
15	-\$17,882	-\$260,202	-\$44,440	-\$674,624	\$10,139,798
16	-\$17,960	-\$278,163	-\$44,362	-\$718,986	\$10,121,837
17	-\$18,039	-\$296,201	-\$44,283	-\$763,269	\$10,103,799
18	-\$18,118	-\$314,319	-\$44,204	-\$807,473	\$10,085,681
19	-\$18,197	-\$332,516	-\$44,125	-\$851,598	\$10,067,484
20	-\$18,277	-\$350,792	-\$44,045	-\$895,643	\$10,049,208
21	-\$18,356	-\$369,149	-\$43,965 \$43,965	-\$939,608	\$10,030,851
22	-\$18,437	-\$387,586 -\$406,103	-\$43,885	-\$983,493 -\$1,027,298	\$10,012,414
24	-\$18,517 - \$18,508		-\$43,804 -\$43,723		\$9,993,897
25	-\$18,598 -\$18,680	-\$424,701 -\$443,381	- \$43,723 - \$ 43,642	-\$1,071,021 -\$1,114,663	\$9,975,299 \$9,956,619
26	-\$18,762	-\$462,143	-\$43,560	-\$1,158,223	\$9,937,857
27	-\$18,844	-\$480,987	-\$43,478	-\$1,201,701	\$9,919,013
28	-\$18,926	-\$499,913	-\$43,396	-\$1,245,097	\$9,900,087
29	-\$19,009	-\$518,921	-\$43,313	-\$1,288,410	\$9,881,079
30	-\$19,092	-\$538,014	-\$43,230	-\$1,331,639	\$9,861,986
31	-\$19,176	-\$557,189	-\$43,146	-\$1,374,786	\$9,842,811
32	-\$19,259 -\$19,344	-\$576,449 -\$595,792	-\$43,062 -\$42,978	-\$1,417,848	\$9,823,551
33	-\$19,344 -\$19,428	-\$595,792 -\$615,221	-\$42,978 -\$42,893	-\$1,460,826 -\$1,503,719	\$9,804,208 \$9,784,779
35	-\$19,513	-\$634,734	-\$42,808	-\$1,546,528	\$9,765,266
36	-\$19,599	-\$654,333	-\$42,723	-\$1,589,251	\$9,745,667
37	-\$19,684	-\$674,017	-\$42,637	-\$1,631,888	\$9,725,983
38	-\$19,771	-\$693,788	-\$42,551	-\$1,674,439	\$9,706,212
39	-\$19,857	-\$713,645	-\$42,465	-\$1,716,904	\$9,686,355
40	-\$19,944	-\$733,589	-\$42,378	-\$1,759,282	\$9,666,411
41	-\$20,031	-\$753,620	-\$42,291	-\$1,801,572	\$9,646,380
42	-\$20,119	-\$773,739	-\$42,203	-\$1,843,775	\$9,626,261
43 44	-\$20,207 -\$20,295	-\$793,946 -\$814,241	-\$42,115 -\$42,026	-\$1,885,890	\$9,606,054 \$9,585,759
45	-\$20,295	-\$834,625	-\$41,938	-\$1,927,917 -\$1,969,854	\$9,565,375
46	-\$20,473	-\$855,098	-\$41,849	-\$2,011,703	\$9,544,902
47	-\$20,563	-\$875,661	-\$41,759	-\$2,053,462	\$9,524,339
48	-\$20,653	-\$896,314	-\$41,669	-\$2,095,131	\$9,503,686
49	-\$20,743	-\$917,057	-\$41,579	-\$2,136,709	\$9,482,943
50	-\$20,834	-\$937,891	-\$41,488	-\$2,178,197	\$9,462,109
51	-\$20,925	-\$958,816	-\$41,397	-\$2,219,594	\$9,441,184
52	-\$21,017	-\$979,833	-\$41,305	-\$2,260,899	\$9,420,167
53 54	-\$21,109 -\$21,201	-\$1,000,941 -\$1,022,142	-\$41,213 -\$41,121	-\$2,302,112	\$9,399,059
55	-\$21,201	-\$1,022,142	-\$41,028	-\$2,343,233 -\$2,384,261	\$9,377,858 \$9,356,564
56	-\$21,387	-\$1,064,822	-\$40,935	-\$2,425,196	\$9,335,178
57	-\$21,480	-\$1,086,303	-\$40,841	-\$2,466,038	\$9,313,697
58	-\$21,574	-\$1,107,877	-\$40,747	-\$2,506,785	\$9,292,123
59	-\$21,669	-\$1,129,546	-\$40,653	-\$2,547,438	\$9,270,454
60	-\$21,764	-\$1,151,309	-\$40,558	-\$2,587,996	\$9,248,691
61	-\$21,859	-\$1,173,168	-\$40,463	-\$2,628,459	\$9,226,832
62	-\$21,954	-\$1,195,122	-\$40,367	-\$2,668,827	\$9,204,878
63 64	-\$22,050 -\$22,147	-\$1,217,173 -\$1,239,320	-\$40,271 -\$40,175	-\$2,709,098 -\$2,749,273	\$9,182,827 \$9,160,680
65	-\$22,147	-\$1,239,320	-\$40,175	-\$2,749,273	\$9,180,680
66	-\$22,341	-\$1,283,905	-\$39,981	-\$2,829,332	\$9,116,095
67	-\$22,439	-\$1,306,344	-\$39,883	-\$2,869,215	\$9,093,656
68	-\$22,537	-\$1,328,881	-\$39,785	-\$2,908,999	\$9,071,119
69	-\$22,636	-\$1,351,516	-\$39,686	-\$2,948,685	\$9,048,484
70	-\$22,735	-\$1,374,251	-\$39,587	-\$2,988,273	\$9,025,749
71	-\$22,834	-\$1,397,085 \$1,430,010	-\$39,488	-\$3,027,760 \$3,067,149	\$9,002,915
72 73	-\$22,934 -\$23,034	-\$1,420,019 -\$1,443,053	-\$39,388 -\$39,287	-\$3,067,148 -\$3,106,435	\$8,979,981 \$8,956,947
73	-\$23,034 -\$23,135	-\$1,443,053 -\$1,466,188	-\$39,287	-\$3,106,435 -\$3,145,622	\$8,956,947
75	-\$23,236	-\$1,489,425	-\$39,085	-\$3,184,707	\$8,910,575
76	-\$23,338	-\$1,512,763	-\$38,984	-\$3,223,691	\$8,887,237
77	-\$23,440	-\$1,536,203	-\$38,882	-\$3,262,573	\$8,863,797
78	-\$23,543	-\$1,559,745	-\$38,779	-\$3,301,352	\$8,840,255
79	-\$23,646	-\$1,583,391	-\$38,676	-\$3,340,028	\$8,816,609
80	-\$23,749	-\$1,607,140	-\$38,573	-\$3,378,601	\$8,792,860
81	-\$23,853 -\$23,957	-\$1,630,993 -\$1,654,951	-\$38,469 -\$38,364	-\$3,417,070 -\$3,455,434	\$8,769,007
82 83	-\$23,957 -\$24,062	-\$1,654,951 -\$1,679,013	-\$38,364 -\$38,260	-\$3,455,434 -\$3,493,694	\$8,745,049 \$8,720,987
84	-\$24,062 - \$24,167	-\$1,703,180	-\$38,154	-\$3,531,848	\$8,696,820
85	-\$24,273	-\$1,727,453	-\$38,049	-\$3,569,896	\$8,672,547
86	-\$24,379	-\$1,751,833	-\$37,942	-\$3,607,839	\$8,648,167
87	-\$24,486	-\$1,776,319	-\$37,836	-\$3,645,675	\$8,623,681
88	-\$24,593	-\$1,800,912	-\$37,729	-\$3,683,403	\$8,599,088
89	-\$24,701	-\$1,825,613	-\$37,621	-\$3,721,024	\$8,574,387
90	-\$24,809	-\$1,850,421	-\$37,513	-\$3,758,537	\$8,549,579
0.1	-\$24,917	-\$1,875,339	-\$37,404	-\$3,795,942	\$8,524,661
91	A !		T27 20E	-\$3,833,237	\$8,499,635
92	-\$25,026 -\$25,136	-\$1,900,365 -\$1,925,501	-\$37,295 -\$37,186	-\$3,870,423	\$8,474,499

Monthly Repayment Data: Government Loan Scenario

	Monthly F	Repayment Data	: Governm	ent Loan Scer	nario
Period	Principal	Cumulative	Interest	Cumulative	Principal
	payment	principal	payment	interest	balance
		payment		payment	
1	-\$38,740	-\$38,740	-\$34,667	-\$34,667	\$12,961,260
2	-\$38,843	-\$77,582	-\$34,563	-\$69,230	\$12,922,418
3	-\$38,946	-\$116,529	-\$34,460	-\$103,690	\$12,883,471
4					
	-\$39,050	-\$155,579	-\$34,356	-\$138,046	\$12,844,421
5	-\$39,154	-\$194,733	-\$34,252	-\$172,298	\$12,805,267
6	-\$39,259	-\$233,992	-\$34,147	-\$206,445	\$12,766,008
7	-\$39,363	-\$273,356	-\$34,043	-\$240,488	\$12,726,644
8	-\$39,468	-\$312,824	-\$33,938	-\$274,425	\$12,687,176
9	-\$39,574	-\$352,398	-\$33,832	-\$308,258	\$12,647,602
10	-\$39,679	-\$392,077	-\$33,727	-\$341,985	\$12,607,923
11	-\$39,785	-\$431,862	-\$33,621	-\$375,606	\$12,568,138
12	-\$39,891	-\$471,753	-\$33,515	-\$409,121	\$12,528,247
13	-\$39,998	-\$511,751	-\$33,409	-\$442,530	\$12,488,249
14	-\$40,104	-\$551,855	-\$33,302	-\$475,832	\$12,448,145
15	-\$40,211	-\$592,066	-\$33,195	-\$509,027	\$12,407,934
16	-\$40,318	-\$632,384	-\$33,088	-\$542,114	\$12,367,616
17	-\$40,426	-\$672,810	-\$32,980	-\$575,095	\$12,327,190
18	-\$40,534	-\$713,344	-\$32,873	-\$607,967	\$12,286,656
19	-\$40,642	-\$753,986	-\$32,764	-\$640,732	\$12,246,014
20	-\$40,750	-\$794,736	-\$32,656	-\$673,388	\$12,205,264
21	-\$40,859	-\$835,594	-\$32,547	-\$705,935	\$12,164,406
22	-\$40,968	-\$876,562	-\$32,438	-\$738,373	\$12,123,438
23	-\$41,077	-\$917,639	-\$32,329	-\$770,703	\$12,082,361
24	-\$41,187	-\$958,826	-\$32,220	-\$802,922	\$12,041,174
25	-\$41,296	-\$1,000,122	-\$32,110	-\$835,032	\$11,999,878
26	-\$41,406	-\$1,041,529	-\$32,000	-\$867,032	\$11,958,471
27	-\$41,517	-\$1,083,046	-\$31,889	-\$898,921	\$11,916,954
28	-\$41,628	-\$1,124,673	-\$31,779	-\$930,700	\$11,875,327
29	-\$41,739	-\$1,166,412	-\$31,668	-\$962,367	\$11,833,588
30	-\$41,850	-\$1,208,262	-\$31,556	-\$993,923	\$11,791,738
31	-\$41,962	-\$1,250,223	-\$31,445	-\$1,025,368	\$11,749,777
32	-\$42,073	-\$1,292,297	-\$31,333	-\$1,056,701	\$11,707,703
33	-\$42,186	-\$1,334,482	-\$31,221	-\$1,087,921	\$11,665,518
34	-\$42,180	-\$1,376,780	-\$31,108	-\$1,067,921	\$11,623,220
35	-\$42,411	-\$1,419,191	-\$30,995	-\$1,150,025	\$11,580,809
36	-\$42,524	-\$1,461,715	-\$30,882	-\$1,180,907	\$11,538,285
37	-\$42,637	-\$1,504,353	-\$30,769	-\$1,211,675	\$11,495,647
38	-\$42,751	-\$1,547,104	-\$30,655	-\$1,242,331	\$11,452,896
39	-\$42,865	-\$1,589,969	-\$30,541	-\$1,272,872	\$11,410,031
40	-\$42,979	-\$1,632,948	-\$30,427	-\$1,303,298	\$11,367,052
41	-\$43,094	-\$1,676,042	-\$30,312	-\$1,333,610	\$11,323,958
42	-\$43,209	-\$1,719,251	-\$30,197	-\$1,363,808	\$11,280,749
43	-\$43,324	-\$1,762,576	-\$30,082	-\$1,393,890	\$11,237,424
44	-\$43,440	-\$1,806,015	-\$29,966	-\$1,423,856	\$11,193,985
45	-\$43,556	-\$1,849,571	-\$29,851	-\$1,453,707	\$11,150,429
46	-\$43,672	-\$1,893,242	-\$29,734	-\$1,483,441	\$11,106,758
47	-\$43,788	-\$1,937,031	-\$29,618	-\$1,513,059	\$11,062,969
48	-\$43,905	-\$1,980,936	-\$29,501	-\$1,542,561	\$11,019,064
49	-\$44,022	-\$2,024,958	-\$29,384	-\$1,571,945	\$10,975,042
50	-\$44,139	-\$2,069,097	-\$29,267	-\$1,601,211	\$10,930,903
51	-\$44,257	-\$2,113,354	-\$29,149	-\$1,630,361	\$10,886,646
52	-\$44,375	-\$2,157,729	-\$29,031	-\$1,659,392	\$10,842,271
53	-\$44,493	-\$2,202,223	-\$28,913	-\$1,688,304	\$10,797,777
54	-\$44,612	-\$2,246,835	-\$28,794	-\$1,717,098	\$10,753,165
55	-\$44,731	-\$2,291,566	-\$28,675	-\$1,745,773	\$10,708,434
56	-\$44,850	-\$2,336,416	-\$28,556	-\$1,774,329	\$10,663,584
57	-\$44,970	-\$2,381,386	-\$28,436	-\$1,802,766	\$10,618,614
58	-\$45,090	-\$2,426,476	-\$28,316	-\$1,831,082	\$10,573,524
59	-\$45,210	-\$2,471,686	-\$28,196	-\$1,859,278	\$10,528,314
60	-\$45,331	-\$2,517,017	-\$28,076	-\$1,887,353	\$10,482,983
61	-\$45,452	-\$2,562,468	-\$27,955	-\$1,915,308	\$10,437,532
62	-\$45,573	-\$2,608,041	-\$27,833	-\$1,943,141	\$10,391,959
63	-\$45,694	-\$2,653,735	-\$27,712	-\$1,970,853	\$10,346,265
64	-\$45,816	-\$2,699,551		-\$1,970,833	
			-\$27,590 \$27,468		\$10,300,449
65	-\$45,938	-\$2,745,490	-\$27,468	-\$2,025,911	\$10,254,510
66	-\$46,061	-\$2,791,550	-\$27,345	-\$2,053,257	\$10,208,450
67	-\$46,184	-\$2,837,734	-\$27,223	-\$2,080,479	\$10,162,266
68	-\$46,307	-\$2,884,041	-\$27,099	-\$2,107,579	\$10,115,959
69	-\$46,430	-\$2,930,471	-\$26,976	-\$2,134,554	\$10,069,529
70	-\$46,554	-\$2,977,025	-\$26,852	-\$2,161,406	\$10,022,975
71	-\$46,678	-\$3,023,704	-\$26,728	-\$2,188,134	\$9,976,296
72	-\$46,803	-\$3,070,506	-\$26,603	-\$2,214,738	\$9,929,494
73	-\$46,928	-\$3,117,434	-\$26,479	-\$2,241,217	\$9,882,566
74	-\$47,053	-\$3,164,486	-\$26,354	-\$2,267,570	\$9,835,514
75	-\$47,178	-\$3,211,665	-\$26,228	-\$2,293,798	\$9,788,335
76	-\$47,304	-\$3,258,968	-\$26,102	-\$2,319,900	\$9,741,032
77	-\$47,430	-\$3,306,399	-\$25,976	-\$2,345,876	\$9,693,601
78	-\$47,557	-\$3,353,955	-\$25,850	-\$2,371,726	\$9,646,045
79	-\$47,683	-\$3,401,638	-\$25,723	-\$2,397,449	\$9,598,362
80	-\$47,811	-\$3,449,449	-\$25,596	-\$2,423,044	\$9,550,551
81	-\$47,938	-\$3,497,387	-\$25,468	-\$2,448,513	
					\$9,502,613
82	-\$48,066	-\$3,545,453	-\$25,340	-\$2,473,853	\$9,454,547
83	-\$48,194	-\$3,593,647	-\$25,212	-\$2,499,065	\$9,406,353
84	-\$48,323	-\$3,641,970	-\$25,084	-\$2,524,149	\$9,358,030
85	-\$48,451	-\$3,690,421	-\$24,955	-\$2,549,103	\$9,309,579
86	-\$48,581	-\$3,739,002	-\$24,826	-\$2,573,929	\$9,260,998
87	-\$48,710	-\$3,787,712	-\$24,696	-\$2,598,625	\$9,212,288
88	-\$48,840	-\$3,836,552	-\$24,566	-\$2,623,191	\$9,163,448
89	-\$48,970	-\$3,885,522	-\$24,436	-\$2,647,627	\$9,114,478
90	-\$49,101	-\$3,934,623	-\$24,305	-\$2,671,932	\$9,065,377
91	-\$49,232	-\$3,983,855	-\$24,174	-\$2,696,106	\$9,016,145
92	-\$49,363	-\$4,033,218	-\$24,043	-\$2,720,149	\$8,966,782
93	-\$49,495	-\$4,082,713	-\$23,911	-\$2,744,061	\$8,917,287
94		-\$4,132,339			
94	-\$49,627	-७4,13∠,339	-\$23,779	-\$2,767,840	\$8,867,661

Period	Principal payment	Cumulative principal payment	Interest payment	Cumulative interest payment	Principal balance
95	-\$25,356	-\$1,976,103	-\$36,965	-\$3,944,464	\$8,423,897
96 97	-\$25,467 -\$25,579	-\$2,001,570 -\$2,027,149	-\$36,855 -\$36,743	-\$3,981,319 -\$4,018,062	\$8,398,430 \$8,372,851
98	-\$25,691	-\$2,052,840	-\$36,631	-\$4,054,693	\$8,347,160
99	-\$25,803	-\$2,078,643	-\$36,519	-\$4,091,212	\$8,321,357
100	-\$25,916	-\$2,104,558	-\$36,406	-\$4,127,618	\$8,295,442
101	-\$26,029	-\$2,130,588	-\$36,293 -\$36,179	-\$4,163,910	\$8,269,412
102 103	-\$26,143 -\$26,257	-\$2,156,731 -\$2,182,988	-\$36,064	-\$4,200,089 -\$4,236,153	\$8,243,269 \$8,217,012
104	-\$26,372	-\$2,209,360	-\$35,949	-\$4,272,103	\$8,190,640
105	-\$26,488	-\$2,235,848	-\$35,834	-\$4,307,937	\$8,164,152
106	-\$26,604	-\$2,262,452	-\$35,718	-\$4,343,655	\$8,137,548
107	-\$26,720	-\$2,289,172	-\$35,602	-\$4,379,257	\$8,110,828
108	-\$26,837	-\$2,316,009	-\$35,485	-\$4,414,742	\$8,083,991
109	-\$26,954 -\$27,072	-\$2,342,963 -\$2,370,035	-\$35,367 -\$35,250	-\$4,450,109 -\$4,485,359	\$8,057,037 \$8,029,965
111	-\$27,191	-\$2,397,226	-\$35,131	-\$4,520,490	\$8,002,774
112	-\$27,310	-\$2,424,535	-\$35,012	-\$4,555,502	\$7,975,465
113	-\$27,429	-\$2,451,965	-\$34,893	-\$4,590,395	\$7,948,035
114	-\$27,549	-\$2,479,514	-\$34,773	-\$4,625,167	\$7,920,486
115	-\$27,670	-\$2,507,183	-\$34,652	-\$4,659,819	\$7,892,817
116 117	-\$27,791 -\$27,912	-\$2,534,974 -\$2,562,886	-\$34,531 -\$34,409	-\$4,694,350 -\$4,728,760	\$7,865,026 \$7,837,114
118	-\$28,034	-\$2,590,921	-\$34,287	-\$4,763,047	\$7,809,079
119	-\$28,157	-\$2,619,078	-\$34,165	-\$4,797,212	\$7,780,922
120	-\$28,280	-\$2,647,358	-\$34,042	-\$4,831,254	\$7,752,642
121	-\$28,404	-\$2,675,762	-\$33,918	-\$4,865,171	\$7,724,238
122	-\$28,528	-\$2,704,290	-\$33,794	-\$4,898,965	\$7,695,710
123	-\$28,653 -\$28,778	-\$2,732,943	-\$33,669 -\$33,543	-\$4,932,634 -\$4,966,177	\$7,667,057 \$7,638,270
124 125	-\$28,778 -\$28,904	-\$2,761,721 -\$2,790,626	-\$33,543 -\$33,417	-\$4,966,177 -\$4,999,595	\$7,638,279 \$7,609,374
126	-\$29,031	-\$2,790,626	-\$33,291	-\$5,032,886	\$7,580,343
127	-\$29,158	-\$2,848,814	-\$33,164	-\$5,066,050	\$7,551,186
128	-\$29,285	-\$2,878,100	-\$33,036	-\$5,099,086	\$7,521,900
129	-\$29,413	-\$2,907,513	-\$32,908	-\$5,131,994	\$7,492,487
130	-\$29,542	-\$2,937,055	-\$32,780	-\$5,164,774	\$7,462,945
131	-\$29,671	-\$2,966,727	-\$32,650	-\$5,197,424	\$7,433,273
132 133	-\$29,801 -\$29,932	-\$2,996,528 -\$3,026,459	-\$32,521 -\$32,390	-\$5,229,945 -\$5,262,335	\$7,403,472 \$7,373,541
134	-\$30,063	-\$3,056,522	-\$32,259	-\$5,294,594	\$7,343,478
135	-\$30,194	-\$3,086,716	-\$32,128	-\$5,326,722	\$7,313,284
136	-\$30,326	-\$3,117,042	-\$31,996	-\$5,358,718	\$7,282,958
137	-\$30,459	-\$3,147,501	-\$31,863	-\$5,390,581	\$7,252,499
138	-\$30,592	-\$3,178,093	-\$31,730	-\$5,422,310	\$7,221,907
139	-\$30,726	-\$3,208,819	-\$31,596	-\$5,453,906	\$7,191,181
140 141	-\$30,860 -\$30,995	-\$3,239,679 -\$3,270,675	-\$31,461 -\$31,326	-\$5,485,368 -\$5,516,694	\$7,160,321 \$7,129,325
142	-\$31,131	-\$3,301,806	-\$31,191	-\$5,547,885	\$7,098,194
143	-\$31,267	-\$3,333,073	-\$31,055	-\$5,578,939	\$7,066,927
144	-\$31,404	-\$3,364,477	-\$30,918	-\$5,609,857	\$7,035,523
145	-\$31,541	-\$3,396,018	-\$30,780	-\$5,640,638	\$7,003,982
146 147	-\$31,679 -\$31,818	-\$3,427,697	-\$30,642 -\$30,504	-\$5,671,280 \$5,701,784	\$6,972,303
148	-\$31,957	-\$3,459,515 -\$3,491,472	-\$30,365	-\$5,701,784 -\$5,732,148	\$6,940,485 \$6,908,528
149	-\$32,097	-\$3,523,569	-\$30,225	-\$5,762,373	\$6,876,431
150	-\$32,237	-\$3,555,807	-\$30,084	-\$5,792,458	\$6,844,193
151	-\$32,378	-\$3,588,185	-\$29,943	-\$5,822,401	\$6,811,815
152	-\$32,520	-\$3,620,705	-\$29,802	-\$5,852,203	\$6,779,295
153	-\$32,662	-\$3,653,368	-\$29,659	-\$5,881,862	\$6,746,632
154 155	-\$32,805 -\$32,949	-\$3,686,173 -\$3,719,122	-\$29,517 -\$29,373	-\$5,911,379 -\$5,940,752	\$6,713,827 \$6,680,878
156	-\$33,093	-\$3,752,215	-\$29,229	-\$5,969,980	\$6,647,785
157	-\$33,238	-\$3,785,452	-\$29,084	-\$5,999,064	\$6,614,548
158	-\$33,383	-\$3,818,835	-\$28,939	-\$6,028,003	\$6,581,165
159	-\$33,529	-\$3,852,364	-\$28,793	-\$6,056,796	\$6,547,636
160	-\$33,676	-\$3,886,040	-\$28,646	-\$6,085,442	\$6,513,960
161	-\$33,823	-\$3,919,864	-\$28,499 -\$28,351	-\$6,113,940 \$6,142,201	\$6,480,136
162 163	-\$33,971 -\$34,120	-\$3,953,835 -\$3,987,954	-\$28,202	-\$6,142,291 -\$6,170,493	\$6,446,165 \$6,412,046
164	-\$34,120	-\$4,022,224	-\$28,053	-\$6,170,493	\$6,377,776
165	-\$34,419	-\$4,056,643	-\$27,903	-\$6,226,448	\$6,343,357
166	-\$34,570	-\$4,091,212	-\$27,752	-\$6,254,200	\$6,308,788
167	-\$34,721	-\$4,125,933	-\$27,601	-\$6,281,801	\$6,274,067
168	-\$34,873	-\$4,160,806	-\$27,449	-\$6,309,250	\$6,239,194
169 170	-\$35,025 -\$35,179	-\$4,195,831 -\$4,231,009	-\$27,296 -\$27,143	-\$6,336,547 -\$6,363,690	\$6,204,169 \$6,168,991
171	-\$35,332	-\$4,266,342	-\$26,989	-\$6,390,679	\$6,133,658
172	-\$35,487	-\$4,301,829	-\$26,835	-\$6,417,514	\$6,098,171
173	-\$35,642	-\$4,337,471	-\$26,679	-\$6,444,194	\$6,062,529
174	-\$35,798	-\$4,373,269	-\$26,524	-\$6,470,717	\$6,026,731
175	-\$35,955	-\$4,409,224	-\$26,367	-\$6,497,084	\$5,990,776
176	-\$36,112	-\$4,445,336	-\$26,210	-\$6,523,294	\$5,954,664
177 178	-\$36,270 -\$36,429	-\$4,481,606 -\$4,518,035	-\$26,052 -\$25,893	-\$6,549,346 -\$6,575,239	\$5,918,394 \$5,881,965
179	-\$36,588	-\$4,554,623	-\$25,734	-\$6,600,972	\$5,845,377
180	-\$36,748	-\$4,591,372	-\$25,574	-\$6,626,546	\$5,808,628
181	-\$36,909	-\$4,628,281	-\$25,413	-\$6,651,958	\$5,771,719
182	-\$37,070	-\$4,665,351	-\$25,251	-\$6,677,210	\$5,734,649
183	-\$37,233	-\$4,702,584	-\$25,089	-\$6,702,299	\$5,697,416
184	-\$37,396 \$37,550	-\$4,739,979 \$4,777,530	-\$24,926 \$24,763	-\$6,727,225 \$6,751,088	\$5,660,021 \$5,632,461
185 186	-\$37,559 -\$37,723	-\$4,777,539 -\$4,815,262	-\$24,763 -\$24,598	-\$6,751,988 -\$6,776,586	\$5,622,461 \$5,584,738
187	-\$37,723	-\$4,815,262 -\$4,853,151	-\$24,598	-\$6,776,586	\$5,584,738
188	-\$38,054	-\$4,891,205	-\$24,267	-\$6,825,286	\$5,508,795
189	-\$38,221	-\$4,929,426	-\$24,101	-\$6,849,387	\$5,470,574
	-\$38,388	-\$4,967,814	-\$23,934	-\$6,873,321	\$5,432,186
190			000 700	-\$6,897,087	¢E 202 620
190 191 192	-\$38,556 -\$38,725	-\$5,006,370 -\$5,045,094	-\$23,766 -\$23,597	-\$6,920,684	\$5,393,630 \$5,354,906

Period	Principal payment	Cumulative principal payment	Interest payment	Cumulative interest payment	Principal balance
95	-\$49,759	-\$4,182,099	-\$23,647	-\$2,791,487	\$8,817,90
96 97	-\$49,892 -\$50,025	-\$4,231,990 -\$4,282,015	-\$23,514 -\$23,381	-\$2,815,002 -\$2,838,383	\$8,768,010 \$8,717,98
98	-\$50,158	-\$4,332,173	-\$23,248	-\$2,861,631	\$8,667,82
99	-\$50,292	-\$4,382,465	-\$23,114	-\$2,884,745	\$8,617,53
100	-\$50,426	-\$4,432,891	-\$22,980	-\$2,907,725	\$8,567,10
101	-\$50,561	-\$4,483,452	-\$22,846	-\$2,930,571	\$8,516,54
102 103	-\$50,695 -\$50,831	-\$4,534,147 -\$4,584,978	-\$22,711 -\$22,576	-\$2,953,282 -\$2,975,857	\$8,465,853 \$8,415,023
104	-\$50,966	-\$4,635,944	-\$22,440	-\$2,998,298	\$8,364,05
105	-\$51,102	-\$4,687,046	-\$22,304	-\$3,020,602	\$8,312,95
106	-\$51,238	-\$4,738,284	-\$22,168	-\$3,042,770	\$8,261,71
107	-\$51,375	-\$4,789,659	-\$22,031	-\$3,064,801	\$8,210,34
108 109	-\$51,512 -\$51,649	-\$4,841,171 -\$4,892,820	-\$21,894 -\$21,757	-\$3,086,695 -\$3,108,452	\$8,158,829 \$8,107,189
110	-\$51,787	-\$4,944,607	-\$21,619	-\$3,130,071	\$8,055,39
111	-\$51,925	-\$4,996,533	-\$21,481	-\$3,151,552	\$8,003,46
112	-\$52,064	-\$5,048,596	-\$21,343	-\$3,172,895	\$7,951,40
113	-\$52,202	-\$5,100,799	-\$21,204	-\$3,194,098	\$7,899,20
114	-\$52,342 -\$52,481	-\$5,153,140 -\$5,205,621	-\$21,065 -\$20,925	-\$3,215,163 -\$3,236,088	\$7,846,86 \$7,794,37
116	-\$52,621	-\$5,258,243	-\$20,785	-\$3,256,873	\$7,741,75
117	-\$52,761	-\$5,311,004	-\$20,645	-\$3,277,518	\$7,688,99
118	-\$52,902	-\$5,363,906	-\$20,504	-\$3,298,022	\$7,636,09
119	-\$53,043	-\$5,416,949	-\$20,363	-\$3,318,385	\$7,583,05
120	-\$53,185	-\$5,470,134	-\$20,221	-\$3,338,606	\$7,529,86
121 122	-\$53,327 \$53,460	-\$5,523,461	-\$20,080 \$10,037	-\$3,358,686 \$3,378,633	\$7,476,53
123	-\$53,469 -\$53,611	-\$5,576,929 -\$5,630,541	-\$19,937 -\$19,795	-\$3,378,623 -\$3,398,418	\$7,423,07 \$7,369,45
124	-\$53,754	-\$5,684,295	-\$19,652	-\$3,418,070	\$7,315,70
125	-\$53,898	-\$5,738,193	-\$19,509	-\$3,437,578	\$7,261,80
126	-\$54,041	-\$5,792,234	-\$19,365	-\$3,456,943	\$7,207,76
127	-\$54,185	-\$5,846,419	-\$19,221	-\$3,476,164	\$7,153,58
128 129	-\$54,330 -\$54,475	-\$5,900,749 -\$5,955,224	-\$19,076 -\$18,931	-\$3,495,240 -\$3,514,171	\$7,099,25 \$7,044,77
130	-\$54,620	-\$6,009,844	-\$18,786	-\$3,532,958	\$6,990,15
131	-\$54,766	-\$6,064,610	-\$18,640	-\$3,551,598	\$6,935,39
132	-\$54,912	-\$6,119,522	-\$18,494	-\$3,570,092	\$6,880,47
133	-\$55,058	-\$6,174,580	-\$18,348	-\$3,588,440	\$6,825,42
134	-\$55,205	-\$6,229,785	-\$18,201	-\$3,606,641	\$6,770,21
135 136	-\$55,352 -\$55,500	-\$6,285,137 -\$6,340,637	-\$18,054 -\$17,906	-\$3,624,695 -\$3,642,602	\$6,714,86 \$6,659,36
137	-\$55,648	-\$6,396,285	-\$17,758	-\$3,642,602	\$6,603,71
138	-\$55,796	-\$6,452,081	-\$17,610	-\$3,677,970	\$6,547,91
139	-\$55,945	-\$6,508,026	-\$17,461	-\$3,695,431	\$6,491,97
140	-\$56,094	-\$6,564,121	-\$17,312	-\$3,712,743	\$6,435,87
141	-\$56,244	-\$6,620,364	-\$17,162	-\$3,729,905	\$6,379,63
142 143	-\$56,394 -\$56,544	-\$6,676,758 -\$6,733,302	-\$17,012 -\$16,862	-\$3,746,918 -\$3,763,780	\$6,323,24 \$6,266,69
144	-\$56,695	-\$6,789,997	-\$16,711	-\$3,780,491	\$6,210,00
145	-\$56,846	-\$6,846,844	-\$16,560	-\$3,797,051	\$6,153,15
146	-\$56,998	-\$6,903,841	-\$16,408	-\$3,813,459	\$6,096,15
147	-\$57,150	-\$6,960,991	-\$16,256	-\$3,829,716	\$6,039,00
148 149	-\$57,302 -\$57,455	-\$7,018,293 -\$7,075,748	-\$16,104 -\$15,951	-\$3,845,820 -\$3,861,771	\$5,981,70 \$5,924,25
150	-\$57,608	-\$7,133,356	-\$15,798	-\$3,877,569	\$5,866,64
151	-\$57,762	-\$7,191,118	-\$15,644	-\$3,893,213	\$5,808,88
152	-\$57,916	-\$7,249,034	-\$15,490	-\$3,908,704	\$5,750,96
153	-\$58,070	-\$7,307,104	-\$15,336	-\$3,924,039	\$5,692,89
154 155	-\$58,225 -\$58,380	-\$7,365,329 -\$7,423,710	-\$15,181 -\$15,026	-\$3,939,221 -\$3,954,246	\$5,634,67 \$5,576,29
156	-\$58,536	-\$7,482,246	-\$14,870	-\$3,969,116	\$5,517,75
157	-\$58,692	-\$7,540,938	-\$14,714	-\$3,983,830	\$5,459,06
158	-\$58,849	-\$7,599,787	-\$14,557	-\$3,998,388	\$5,400,21
159	-\$59,006	-\$7,658,792	-\$14,401	-\$4,012,788	\$5,341,20
160	-\$59,163	-\$7,717,955	-\$14,243	-\$4,027,032	\$5,282,04
161 162	-\$59,321 -\$59,479	-\$7,777,276 -\$7,836,755	-\$14,085 -\$13,927	-\$4,041,117 -\$4,055,044	\$5,222,72 \$5,163,24
163	-\$59,638	-\$7,896,392	-\$13,769	-\$4,055,044	\$5,103,24
164	-\$59,797	-\$7,956,189	-\$13,610	-\$4,082,423	\$5,043,81
165	-\$59,956	-\$8,016,145	-\$13,450	-\$4,095,873	\$4,983,85
166	-\$60,116	-\$8,076,261	-\$13,290	-\$4,109,163	\$4,923,73
167 168	-\$60,276 -\$60,437	-\$8,136,537 -\$8,196,974	-\$13,130 -\$12,969	-\$4,122,293 -\$4,135,262	\$4,863,46 \$4,803,02
169	-\$60,598	-\$8,257,572	-\$12,808	-\$4,135,262	\$4,742,42
170	-\$60,760	-\$8,318,332	-\$12,646	-\$4,160,717	\$4,681,66
171	-\$60,922	-\$8,379,253	-\$12,484	-\$4,173,201	\$4,620,74
172	-\$61,084	-\$8,440,338	-\$12,322	-\$4,185,523	\$4,559,66
173	-\$61,247 \$61,410	-\$8,501,585 \$8,562,005	-\$12,159 \$11,006	-\$4,197,682 \$4,200,678	\$4,498,41
174 175	-\$61,410 -\$61,574	-\$8,562,995 -\$8,624,569	-\$11,996 -\$11,832	-\$4,209,678 -\$4,221,510	\$4,437,00 \$4,375,43
175	-\$61,738	-\$8,686,308	-\$11,668	-\$4,233,178	\$4,313,69
177	-\$61,903	-\$8,748,210	-\$11,503	-\$4,244,681	\$4,251,79
178	-\$62,068	-\$8,810,279	-\$11,338	-\$4,256,019	\$4,189,72
179	-\$62,234	-\$8,872,512	-\$11,173	-\$4,267,192	\$4,127,48
180	-\$62,400 \$62,566	-\$8,934,912	-\$11,007 \$10,840	-\$4,278,199	\$4,065,08
181 182	-\$62,566 -\$62,733	-\$8,997,478 -\$9,060,210	-\$10,840 -\$10,673	-\$4,289,039 -\$4,299,712	\$4,002,52 \$3,939,79
183	-\$62,900	-\$9,123,110	-\$10,673	-\$4,299,712	\$3,876,89
184	-\$63,068	-\$9,186,178	-\$10,338	-\$4,320,557	\$3,813,82
185	-\$63,236	-\$9,249,414	-\$10,170	-\$4,330,727	\$3,750,58
186	-\$63,405	-\$9,312,819	-\$10,002	-\$4,340,728	\$3,687,18
187	-\$63,574	-\$9,376,393	-\$9,832	-\$4,350,561	\$3,623,60
188	-\$63,743 \$63,013	-\$9,440,136	-\$9,663 \$0,403	-\$4,360,224 \$4,360,717	\$3,559,86
189 190	-\$63,913 -\$64,084	-\$9,504,049 -\$9,568,133	-\$9,493 -\$9,323	-\$4,369,717 -\$4,379,039	\$3,495,95 \$3,431,86
190	-\$64,255	-\$9,632,387	-\$9,323 -\$9,152	-\$4,379,039	\$3,367,61
	,	. , , '	. ,	,,	, ,
192	-\$64,426	-\$9,696,813	-\$8,980	-\$4,397,171	\$3,303,18

Period	Principal payment	Cumulative principal payment	Interest payment	Cumulative interest payment	Principal balance
194	-\$39,064	-\$5,123,052	-\$23,258	-\$6,967,369	\$5,276,948
195	-\$39,235	-\$5,162,288	-\$23,087	-\$6,990,456	\$5,237,712
196 197	-\$39,407 -\$39,579	-\$5,201,694 -\$5,241,274	-\$22,915 -\$22,743	-\$7,013,371 -\$7,036,114	\$5,198,306 \$5,158,726
198	-\$39,752	-\$5,281,026	-\$22,743	-\$7,058,683	\$5,136,726
199	-\$39,926	-\$5,320,952	-\$22,396	-\$7,081,079	\$5,079,048
200	-\$40,101	-\$5,361,053	-\$22,221	-\$7,103,299	\$5,038,947
201	-\$40,276	-\$5,401,329	-\$22,045	-\$7,125,345	\$4,998,671
202	-\$40,453	-\$5,441,782	-\$21,869	-\$7,147,214	\$4,958,218
203	-\$40,630	-\$5,482,412	-\$21,692	-\$7,168,906	\$4,917,588
204	-\$40,807	-\$5,523,219	-\$21,514	-\$7,190,421	\$4,876,781
205	-\$40,986	-\$5,564,205	-\$21,336	-\$7,211,757	\$4,835,795
206	-\$41,165	-\$5,605,370	-\$21,157	-\$7,232,913	\$4,794,630
207	-\$41,345 -\$41,526	-\$5,646,715 -\$5,688,241	-\$20,977 -\$20,796	-\$7,253,890 -\$7,274,685	\$4,753,285 \$4,711,759
209	-\$41,708	-\$5,729,949	-\$20,614	-\$7,295,299	\$4,670,051
210	-\$41,890	-\$5,771,839	-\$20,431	-\$7,315,731	\$4,628,161
211	-\$42,074	-\$5,813,913	-\$20,248	-\$7,335,979	\$4,586,087
212	-\$42,258	-\$5,856,171	-\$20,064	-\$7,356,043	\$4,543,829
213	-\$42,443	-\$5,898,613	-\$19,879	-\$7,375,922	\$4,501,387
214	-\$42,628	-\$5,941,241	-\$19,694	-\$7,395,616	\$4,458,759
215	-\$42,815	-\$5,984,056	-\$19,507	-\$7,415,123	\$4,415,944
216	-\$43,002	-\$6,027,058	-\$19,320	-\$7,434,443	\$4,372,942
217 218	-\$43,190 -\$43,379	-\$6,070,248 -\$6,113,627	-\$19,132	-\$7,453,574 -\$7,472,517	\$4,329,752
219	-\$43,569	-\$6,157,196	-\$18,943 -\$18,753	-\$7,472,517	\$4,286,373 \$4,242,804
220	-\$43,759	-\$6,200,956	-\$18,562	-\$7,509,832	\$4,199,044
221	-\$43,951	-\$6,244,907	-\$18,371	-\$7,528,203	\$4,155,093
222	-\$44,143	-\$6,289,050	-\$18,179	-\$7,546,382	\$4,110,950
223	-\$44,336	-\$6,333,386	-\$17,985	-\$7,564,367	\$4,066,614
224	-\$44,530	-\$6,377,916	-\$17,791	-\$7,582,158	\$4,022,084
225	-\$44,725	-\$6,422,642	-\$17,597	-\$7,599,755	\$3,977,358
226	-\$44,921	-\$6,467,562	-\$17,401	-\$7,617,156	\$3,932,438
227	-\$45,117 -\$45,315	-\$6,512,680 -\$6,557,994	-\$17,204 -\$17,007	-\$7,634,360 -\$7,651,367	\$3,887,320 \$3,842,006
229	-\$45,513	-\$6,603,507	-\$16,809	-\$7,668,176	\$3,796,493
230	-\$45,712	-\$6,649,220	-\$16,610	-\$7,684,786	\$3,750,780
231	-\$45,912	-\$6,695,132	-\$16,410	-\$7,701,195	\$3,704,868
232	-\$46,113	-\$6,741,245	-\$16,209	-\$7,717,404	\$3,658,755
233	-\$46,315	-\$6,787,559	-\$16,007	-\$7,733,411	\$3,612,441
234	-\$46,517	-\$6,834,077	-\$15,804	-\$7,749,216	\$3,565,923
235	-\$46,721	-\$6,880,798	-\$15,601	-\$7,764,817	\$3,519,202
236 237	-\$46,925 -\$47,131	-\$6,927,723 -\$6,974,853	-\$15,397 -\$15,191	-\$7,780,213 -\$7,795,404	\$3,472,277 \$3,425,147
238	-\$47,337	-\$7,022,190	-\$14,985	-\$7,810,389	\$3,377,810
239	-\$47,544	-\$7,069,734	-\$14,778	-\$7,825,167	\$3,330,266
240	-\$47,752	-\$7,117,486	-\$14,570	-\$7,839,737	\$3,282,514
241	-\$47,961	-\$7,165,447	-\$14,361	-\$7,854,098	\$3,234,553
242	-\$48,171	-\$7,213,617	-\$14,151	-\$7,868,249	\$3,186,383
243	-\$48,381	-\$7,261,998	-\$13,940	-\$7,882,190	\$3,138,002
244	-\$48,593	-\$7,310,591	-\$13,729	-\$7,895,919	\$3,089,409
245 246	-\$48,806 -\$49,019	-\$7,359,397 -\$7,408,416	-\$13,516 -\$13,303	-\$7,909,435 -\$7,922,737	\$3,040,603 \$2,991,584
247	-\$49,019	-\$7,457,650	-\$13,088	-\$7,935,826	\$2,991,364
248	-\$49,449	-\$7,507,099	-\$12,873	-\$7,948,698	\$2,892,901
249	-\$49,665	-\$7,556,764	-\$12,656	-\$7,961,355	\$2,843,236
250	-\$49,883	-\$7,606,647	-\$12,439	-\$7,973,794	\$2,793,353
251	-\$50,101	-\$7,656,748	-\$12,221	-\$7,986,015	\$2,743,252
252	-\$50,320	-\$7,707,068	-\$12,002	-\$7,998,017	\$2,692,932
253	-\$50,540	-\$7,757,608	-\$11,782	-\$8,009,798	\$2,642,392
254 255	-\$50,761 -\$50,983	-\$7,808,369	-\$11,560 -\$11,338	-\$8,021,359	\$2,591,631 \$2,540,648
256	-\$51,206	-\$7,859,352 -\$7,910,559	-\$11,115	-\$8,032,697 -\$8,043,812	\$2,489,441
257	-\$51,430	-\$7,961,989	-\$10,891	-\$8,054,704	\$2,438,011
258	-\$51,655	-\$8,013,645	-\$10,666	-\$8,065,370	\$2,386,355
259	-\$51,881	-\$8,065,526	-\$10,440	-\$8,075,810	\$2,334,474
260	-\$52,108	-\$8,117,635	-\$10,213	-\$8,086,024	\$2,282,365
261	-\$52,336	-\$8,169,971	-\$9,985	-\$8,096,009	\$2,230,029
262	-\$52,565 -\$52,795	-\$8,222,536 -\$8,275,332	-\$9,756 -\$9,526	-\$8,105,765 -\$8,115,202	\$2,177,464
263 264	-\$52,795 -\$53,026	-\$8,275,332 -\$8,328,358	-\$9,526 -\$9,295	-\$8,115,292 -\$8,124,587	\$2,124,668 \$2,071,642
265	-\$53,258	-\$8,381,616	-\$9,295	-\$8,133,651	\$2,071,642
266	-\$53,491	-\$8,435,108	-\$8,830	-\$8,142,481	\$1,964,892
267	-\$53,725	-\$8,488,833	-\$8,596	-\$8,151,077	\$1,911,167
268	-\$53,960	-\$8,542,794	-\$8,361	-\$8,159,439	\$1,857,206
269	-\$54,196	-\$8,596,990	-\$8,125	-\$8,167,564	\$1,803,010
270	-\$54,434	-\$8,651,424	-\$7,888	-\$8,175,452	\$1,748,576
271	-\$54,672	-\$8,706,095	-\$7,650	-\$8,183,102	\$1,693,905
272 273	-\$54,911 -\$55,151	-\$8,761,006 -\$8,816,157	-\$7,411 -\$7,171	-\$8,190,513 -\$8,197,684	\$1,638,994 \$1,583,843
273	-\$55,392	-\$8,816,157	-\$7,171	-\$8,197,684	\$1,583,843 \$1,528,450
275	-\$55,635	-\$8,927,185	-\$6,687	-\$8,211,300	\$1,472,815
276	-\$55,878	-\$8,983,063	-\$6,444	-\$8,217,743	\$1,416,937
277	-\$56,123	-\$9,039,186	-\$6,199	-\$8,223,943	\$1,360,814
278	-\$56,368	-\$9,095,554	-\$5,954	-\$8,229,896	\$1,304,446
279	-\$56,615	-\$9,152,169	-\$5,707	-\$8,235,603	\$1,247,831
280	-\$56,863	-\$9,209,031	-\$5,459	-\$8,241,062	\$1,190,969
281	-\$57,111	-\$9,266,142 \$9,333,504	-\$5,210 \$4,061	-\$8,246,273	\$1,133,858
282 283	-\$57,361 -\$57,612	-\$9,323,504 -\$9,381,116	-\$4,961 -\$4,710	-\$8,251,233 -\$8,255,943	\$1,076,496 \$1,018,884
283	-\$57,612 -\$57,864	-\$9,381,116 -\$9,438,980	-\$4,710 -\$4,458	-\$8,255,943 -\$8,260,401	\$1,018,884 \$961,020
285	-\$58,117	-\$9,497,097	-\$4,204	-\$8,264,605	\$902,903
286	-\$58,372	-\$9,555,469	-\$3,950	-\$8,268,555	\$844,531
287	-\$58,627	-\$9,614,096	-\$3,695	-\$8,272,250	\$785,904
288	-\$58,883	-\$9,672,979	-\$3,438	-\$8,275,689	\$727,021
289	-\$59,141	-\$9,732,120	-\$3,181	-\$8,278,869	\$667,880
290	-\$59,400	-\$9,791,520	-\$2,922	-\$8,281,791	\$608,480
291	-\$59,660	-\$9,851,179	-\$2,662	-\$8,284,453	\$548,821

Period	Principal payment	Cumulative principal payment	Interest payment	Cumulative interest payment	Principal balance
194 195		-\$8,636 -\$8,464	-\$4,414,616 -\$4,423,080	\$3,173,819 \$3,108,877	
196	-\$65,116	-\$9,956,239	-\$8,290	-\$4,431,370	\$3,043,76
197	-\$65,289	-\$10,021,528	-\$8,117	-\$4,439,487	\$2,978,47
198	-\$65,464	-\$10,086,992	-\$7,943	-\$4,447,429	\$2,913,00
199	-\$65,638	-\$10,152,630	-\$7,768	-\$4,455,197	\$2,847,37
200	-\$65,813	-\$10,218,443	-\$7,593	-\$4,462,790	\$2,781,55
201	-\$65,989 -\$66,165	-\$10,284,432 -\$10,350,597	-\$7,417 -\$7,242	-\$4,470,208 -\$4,477,449	\$2,715,56 \$2,649,40
203	-\$66,341	-\$10,416,938	-\$7,065	-\$4,484,514	\$2,583,06
204	-\$66,518	-\$10,483,456	-\$6,888	-\$4,491,402	\$2,516,54
205	-\$66,695	-\$10,550,151	-\$6,711	-\$4,498,113	\$2,449,84
206	-\$66,873	-\$10,617,024	-\$6,533	-\$4,504,646	\$2,382,97
207	-\$67,052	-\$10,684,076	-\$6,355	-\$4,511,001	\$2,315,92
208	-\$67,230	-\$10,751,306	-\$6,176	-\$4,517,177	\$2,248,69
209	-\$67,410	-\$10,818,716	-\$5,997	-\$4,523,173	\$2,181,28
210	-\$67,589	-\$10,886,305	-\$5,817	-\$4,528,990	\$2,113,69
211	-\$67,770 -\$67,950	-\$10,954,075 -\$11,022,025	-\$5,637 -\$5,456	-\$4,534,626 -\$4,540,082	\$2,045,92 \$1,977,97
213	-\$68,132	-\$11,090,157	-\$5,275	-\$4,545,357	\$1,909,84
214	-\$68,313	-\$11,158,470	-\$5,093	-\$4,550,450	\$1,841,53
215	-\$68,495	-\$11,226,966	-\$4,911	-\$4,555,360	\$1,773,03
216	-\$68,678	-\$11,295,644	-\$4,728	-\$4,560,088	\$1,704,35
217	-\$68,861	-\$11,364,505	-\$4,545	-\$4,564,633	\$1,635,49
218	-\$69,045	-\$11,433,550	-\$4,361	-\$4,568,995	\$1,566,45
219	-\$69,229	-\$11,502,779	-\$4,177	-\$4,573,172	\$1,497,22
220	-\$69,414	-\$11,572,192	-\$3,993	-\$4,577,165	\$1,427,80
221	-\$69,599	-\$11,641,791	-\$3,807	-\$4,580,972	\$1,358,20
222	-\$69,784	-\$11,711,575	-\$3,622	-\$4,584,594	\$1,288,42
223	-\$69,970 \$70,157	-\$11,781,546 \$11,851,703	-\$3,436 \$3,240	-\$4,588,030 \$4,501,270	\$1,218,45
224 225	-\$70,157 -\$70,344	-\$11,851,703 -\$11,922,047	-\$3,249 -\$3,062	-\$4,591,279 -\$4,594,341	\$1,148,29 \$1,077,95
226	-\$70,532	-\$11,992,578	-\$2,875	-\$4,597,216	\$1,077,93
227	-\$70,720	-\$12,063,298	-\$2,686	-\$4,599,902	\$936,70
228	-\$70,908	-\$12,134,206	-\$2,498	-\$4,602,400	\$865,79
229	-\$71,097	-\$12,205,304	-\$2,309	-\$4,604,709	\$794,69
230	-\$71,287	-\$12,276,591	-\$2,119	-\$4,606,828	\$723,40
231	-\$71,477	-\$12,348,068	-\$1,929	-\$4,608,757	\$651,93
232	-\$71,668	-\$12,419,735	-\$1,738	-\$4,610,495	\$580,26
233	-\$71,859	-\$12,491,594	-\$1,547	-\$4,612,043	\$508,40
234	-\$72,050	-\$12,563,645	-\$1,356	-\$4,613,399	\$436,35
235	-\$72,243	-\$12,635,887	-\$1,164	-\$4,614,562	\$364,11
236	-\$72,435	-\$12,708,322	-\$971	-\$4,615,533	\$291,67
237 238	-\$72,628	-\$12,780,951	-\$778 -\$584	-\$4,616,311	\$219,04
239	-\$72,822 -\$73,016	-\$12,853,773 -\$12,926,789	-\$390	-\$4,616,895 -\$4,617,285	\$146,22 \$73,21
240	-\$73,211	-\$13,000,000	-\$195	-\$4,617,480	\$
241	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
242	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
243	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
244	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
245	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
246	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
247	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
248	\$0 \$0	-\$13,000,000	\$0 \$0	-\$4,617,480 \$4,617,480	\$ \$
250	\$0	-\$13,000,000 -\$13,000,000	\$0	-\$4,617,480 -\$4,617,480	\$
251	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
252	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
253	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
254	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
255	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
256	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
257	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
258	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
259	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
260	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
261 262	\$0 \$0	-\$13,000,000 -\$13,000,000	\$0 \$0	-\$4,617,480 -\$4,617,480	\$ \$
263	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
264	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
265	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
266	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
267	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
268	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
269	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
270	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
271	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
272	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
273 274	\$0 \$0	-\$13,000,000 -\$13,000,000	\$0 \$0	-\$4,617,480 -\$4,617,480	\$ \$
274	\$0	-\$13,000,000	\$0 \$0	-\$4,617,480 -\$4,617,480	\$
276	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
277	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
278	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
279	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
280	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
281	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
282	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
283	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
284	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
285	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
286	\$0	-\$13,000,000	\$0	-\$4,617,480	\$
287	\$0 \$0	-\$13,000,000 -\$13,000,000	\$0 \$0	-\$4,617,480 -\$4,617,480	\$ \$
			\$0 \$0	-\$4,617,480 -\$4,617,480	<u> </u>
288	40	_\$13 NNN NNN		wu i / .40U	Ф
288 289	\$0 \$0	-\$13,000,000 -\$13.000.000			¢
288	\$0 \$0 \$0	-\$13,000,000 -\$13,000,000 -\$13,000,000	\$0 \$0	-\$4,617,480 -\$4,617,480	\$ \$

Period	Principal payment	Cumulative principal payment	Interest payment	Cumulative interest payment	Principal balance
293	-\$60,183	-\$9,971,283	-\$2,139	-\$8,288,993	\$428,717
294	-\$60,446	-\$10,031,729	-\$1,876	-\$8,290,869	\$368,271
295	-\$60,711	-\$10,092,440	-\$1,611	-\$8,292,480	\$307,560
296	-\$60,976	-\$10,153,416	-\$1,346	-\$8,293,826	\$246,584
297	-\$61,243	-\$10,214,659	-\$1,079	-\$8,294,905	\$185,341
298	-\$61,511	-\$10,276,170	-\$811	-\$8,295,715	\$123,830
299	-\$61,780	-\$10,337,950	-\$542	-\$8,296,257	\$62,050
300	-\$62,050	-\$10,400,000	-\$271	-\$8,296,529	\$0

Period	Principal payment	Cumulative principal payment	Interest payment	Cumulative interest payment	Principal balance
293	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0
294	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0
295	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0
296	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0
297	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0
298	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0
299	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0
300	\$0	-\$13,000,000	\$0	-\$4,617,480	\$0

10/06

Bylaw 1100

A Bylaw Respecting the Executive Committee

- 1. The Executive Committee consists of
- a. the President,
- b. the Vice President (External),
- c. the Vice President (Academic),
- d. the Vice President (Operations and Finance),
- e. the Vice President (Student Life), and
- f. the General Manager, as a non-voting member.

2.

- (1) The Executive Committee shall
- a. manage those aspects of the Students' Union not otherwise provided for in legislation, and
- b. represent the Students' Union to all external parties.
- (2) The Executive Committee
- a. has the authority to direct any of its members, and
- b. may delegate any of its authority.

3.

- (1) The President is the chair of the Executive Committee.
- (2) Quorum of the Executive Committee is four voting members.
- (3) The Executive Committee has the same reporting requirements as a standing committee of Students' Council.

4.

- (1) The President
- a. shall develop and maintain awareness of significant issues that impact students;
- b. is the primary spokesperson for the Students' Union;
- c. shall supervise the affairs of the Students' Union subject to the authority of the Executive Committee and Students' Council; and
- d. has the authority to direct the General Manager.
- (2) The Vice President (External)
- a. shall develop and maintain awareness of significant issues external to the University of Alberta that impact students;
- b. shall advocate for the Students' Union to the federal, provincial, and municipal governments; and
- c. shall lead and coordinate the Students' Union's efforts on advocacy external to the University of Alberta.
- (3) The Vice President (Academic)

- a. shall develop and maintain awareness of significant academic issues that impact students;
- b. shall advocate on behalf of the Students' Union on academic issues; and Created Apr. 10/06
- c. shall lead and coordinate the Students' Union's efforts on academic advocacy.
- (4) The Vice President (Operations and Finance)
- a. shall develop and maintain awareness of the Students' Union's operations and finances;
- b. shall oversee those portions of the Students' Union's budget process falling within the realm of the Executive Committee;
- c. shall provide operational and financial advice to the Executive Committee and its members; and
- d. shall, in the absence of the President,
- i. chair the Executive Committee, and
- ii. have the authority to direct the General Manager.
- (5) The Vice President (Student Life)
- a. shall develop and maintain awareness of significant non-academic issues internal to the University of Alberta that impact students;
- b. shall advocate on behalf of the Students' Union on non-academic issues internal to the University of Alberta; and
- c. shall lead and coordinate the Students' Union's efforts on advocacy on nonacademic issues internal to the University of Alberta.
- (6) The General Manager
- a. shall provide support to the Executive Committee and its members;
- b. shall implement the directives of the Executive Committee; and
- c. shall oversee and direct those portions of the Students' Union staff who report, directly or indirectly, to him/her.

5.

- (1) The President and the Vice Presidents of the Students' Union must be members of the Students' Union.
- (2) The President and the Vice Presidents of the Students' Union shall be elected to serve a term lasting from May 1 to April 30 of the following year.
- (3) The General Manager shall be selected in a manner prescribed by the Executive Committee and shall serve at the pleasure of the Executive Committee.
- 6. The Social and Environmental Responsibility Committee (SERC)
- (1) The Social and Environmental Responsibility Committee (SERC) will operate as a subcommittee of the Students' Union Executive Committee with the mission to:
- a. aid the Students' Union in its ongoing efforts to be socially and environmentally responsible in the administrative, political, and business arenas.

b.help promote the organization as a leader in economic, environmental, and social sustainability as aspired to in the Students' Union's Strategic Plan 2011 - 2014 by offering consensus based recommendations to the SU Executive Committee.

- c. provide tools for the Students' Union to serve as a model example of global citizenship for students, the University, and the broader community in a rapidly globalizing world.
- (2) The terms of reference will be annually reported to Students' Council.
- (3) Reports will be provided to Students' Council every trimester.

BOARD OF GOVERNORS

Objectives

Objectives -- Board Retreat -- April 16 - 18, 2012

- To affirm that we are The University of Alberta the flagship institution for the province of Alberta
- To reach agreement on our desire to become one of the world's great universities over the next decade
- To understand the course the University of Alberta should take in the next 5 10 years and beyond
- To receive key input from the university community about where we are going as a University
- As a Board, to define the set of vision and goals that will guide the University into the future
- To provide direction to the strategies that will allow us to advance

Principles

- This is an open process
- Board is engaged and committed to this exercise

Key Questions:

- 1. How do we reconcile how we deliver our undergraduate program as important, or perhaps, in competition with, how we further develop as a research intensive University? Where does on-line learning fit with our current thinking?
- 2. How do we imagine translating ideas such as those captured in Clayton Christensen's book, the *Innovative University* at our own University? What other ideas should we consider?
- 3. What needs to change and how do we communicate the change?
- 4. How do we encourage a culture that embraces change which is fundamentally an improvement in how we deliver programs (keeping in mind that our key clients are students and taxpayers)?
- 5. How do we build a culture of shared success that celebrates individual contributions towards group goals?
- 6. LEADERS we should be better at analyzing and being cutting edge. How can we be LEADERS in higher education?
- 7. What do we want to be known for?
- 8. As an institution, how do we evaluate our strengths? How do we know what we are best at nationally, internationally?
- 9. Is there anything that we should stop doing?
- 10. How do we improve our financial situation and resource allocation?



- 11. How do we develop a new social contract on funding and performance?
- 12. What makes us different? What could make us different and how could that complement our place in the system (locally, provincially, nationally and internationally)?
- 13. How do we encourage and build The University of Alberta's reputation through our global difference-makers and their networking?
- 14. What INEVITABLE changes will change us?

UNIVERSITY OF ALBERTA STUDENTS UNION

Office of the VICE PRESIDENT EXTERNAL

April 2nd, 2013

To: Students' Council

From: Petros Kusmu, Vice President External 2012-2013 **Re:** Report to Students' Council (for April 2nd, 2013 Meeting)

Hello Council!

I. SU Town Hall on the Budget Cuts

Last week the Students' Union held a town hall on the provincial government's budget cuts to post-secondary education (PSE). Its purpose was twofold: communicate to students on what these budget cuts will mean for them and hear back from students on what we should be doing. Colten and I delivered a rather comprehensive primer on the budget cuts, historical trends in tuition and fee increases, and other issues in Alberta's PSE sector. After our speech, a couple of MLAs used the Question & Answer period as an opportunity to raise some points. More importantly though, we had a couple of students ask some interesting and tough questions. We had an incredible amount of media coverage, from CBC French to Global News. The media had mixed sentiments. The Metro and CBC underreported student interest in the event, the Edmonton Journal was great but it misquoted Colten (which angered some academic staff), and everyone else was excellent (e.g. Global, the Sun). In conclusion, the town hall was excellent.

II. Meeting with Civil Servants from the Ministry of Enterprise and Advanced Education Attached are my rough notes from the meeting that the Council of Alberta University Students (CAUS), the Alberta Student Executive Council, and the Alberta Graduate Council had with various civil servants from Enterprise and Advanced Education. (It's our first meeting with them post-budget.)

- It seemed like the civil servants were really caught off guard with how drastic the cuts were. Also, they were the ones who authored the mandate letters. With that being said, they aren't entirely sure what are some of the specific ways institutions can save money and better collaborate (besides the rather shallow "share payroll departments!" rhetoric from the government to institutions) in the Campus Alberta system.
- The Premier, Deputy Premier, and the President of all the post-secondary institutes will be meeting on April 11th. The Ministry would love to have our feedback on the Letters of Expectation sometime around April 5th-8th so that the Deputy Premier can have an idea of what students want before talking the institutional leaders. (This cemented their pro-student rhetoric.)
- No tuition (and I imagine that goes for fees, as well) increases... for 2013/2014, that is. They really tried to be careful with their wording. I suspect the real battle for tuition/fee increases will take place Winter 2014 since the government's promise was for 2013/2014.
- Civil servants still want to continue the mandatory non-instructional fee (MNIF) discussion. They promised that it'd be a greater focus during our next meeting. They seemed "surprised" at how the university administration has treated students unfairly when it came to dealing with MNIFs, especially with the Ministry's new focus on wanting to up the power of student representatives.
- The Ministry is extremely interested in hearing what we have to say in regards to open educational resources (e.g. free online textbooks) in the Letters of Expectation and where we think institutions can reduce costs. In our letter to Ministry, they want us to clearly state 2-3 highly do-able key priorities that are "reasonable".
- The low-income grant that the Ministry introduced in Budget 2012 was due to the fact that the

UNIVERSITY OF ALBERTA STUDENTS UNION

Office of the VICE PRESIDENT EXTERNAL

federal government doesn't cover low-income students who are enrolled in one-year/short diploma/certificate programs. Apparently, approximately 5,500 student could use the program and the collective cost may be ~\$5 million. (Something like that.)

• The GoA promised to deliver "Externships" a while back and it looks like they're following through with it. The GoA will have 12-16 postings (original goal was 40, but budget cuts happened) for international internships with \$45K/year pay, ranging from Munich, Paris, and New York. One of the student advocates in the meeting raised the fact that this program's optics don't look good in the face of the Summer Temporary Employment Program (STEP) being cut. Anyways, some of you might be interested in it. Check out for more information! http://www.albertaabroad.alberta.ca/

III. Loose Ends

Here are a couple of major loose ends I'm trying to tie up before I end my term as VPX:

- Submit the UASU and CAUS' feedback on the government's Letters of Expectations (Mon, April 8)
- Have CAUS formally approval the provincial student work programs policy (Wed, April 10)
- Select next year's Student Senators (Wed, April 29)
- Finalize the dormitory property tax agreement with the University's Facilities and Operations (Wed, April 29)
- Complete the Ignite post-conference report for the Ministry of Enterprises and Advanced Education (Thur, April 30)
- Complete the External Advocacy Team report for Students' Council (Thur, April 30)
- Work with the Canadian Alliance of Student Association's policy researchers and Policy Chair to complete the federal student work programs political policy (Thur, April 30)

IV. Want to be a Senator?

Apply! Deadline is this Friday! Spread the word to your friends! Just fire me an email with your resume and cover letter if you're interested. Here's the link: http://www.jobkin.ca/search.htm?moreinfo=2208

Signing off,

Petros Kusmu

Vice President External 2012-2013 | University of Alberta Students' Union (UASU)

Vice-Chair | Council of Alberta University Students (CAUS)

Director at Large | Canadian Alliance of Student Associations (CASA)

Senator | <u>University of Alberta Senate</u>

P: (780) 492-4236 | **F:** (780) 492-4643 | **E:** vp.external@su.ualberta.ca **Address:** 2-900 Students' Union Building (SUB); Edmonton, AB T6G 2J7

Twitter: @UASUVPExternal

LinkedIn: http://www.linkedin.com/pub/petros-kusmu/34/b50/605

Office of the UNDERGRADUATE BOARD OF GOVERNORS REPRESENTATIVE

To: Students' Council

Re: Report to Council

Hey Council,

Before I proceed with my report, I would like to acknowledge that our university and our Students'

Union are on Indigenous land. Specifically: Cree, Saulteaux, Metis, Blackfoot, and Nakota Siou.

They are faculty, staff, students, family, and friends, and they are still here. I acknowledge that we

meet on treaty 6 territory. That treaty governs the relationship between first-nations and non-first

nations citizens. I am thankful for this opportunity for us to meet on this land today. This statement

will be included at the front of my report to council until either the time that my term ends, or

Council moves to makes a similar statement available for public viewing.

Not too much to report since we last met. I've continued to work with individuals from CAPSE

and members of the Coalition as we move forward with our opposition to the budget cuts. I'm also

very much looking forward to the Board Strategic Retreat coming up in a few weeks. There's a lot

of prep work to do before the Retreat, so I'll be in touch with the incoming/outgoing executives

and the Student Governance Advisor to work on that.

Looking forward to seeing you all at our final Council meeting tonight.

In Solidarity,

Brent Kelly

Undergraduate Board of Governors Representative 2012-2013 | University of Alberta Students' Union

P: (780) 999-8867 | **F:** (780) 492-4643 | **E:** bog@su.ualberta.ca